

**Annual turnover for 2006/2007: €52.8 million
up 36%**

€ Million	2006/2007	2005/2006	Change
Turnover 9 months	37.3	27.4	+ 36%
Turnover 4Q	15.5	11.3	+ 37%
Total	52.8	38.7	+ 36%

19% Organic growth in 4th quarter

Turnover for the Solucom group for the 4th quarter of 2006/2007 was €15.5 million, up 37% compared to the same period last year. On a like for like basis, excluding contributions from New'Arch and KLC, organic growth was 19%.

This excellent performance enables the group to record an annual turnover of €52.8m, up 36%¹. This figure is in line with the group's growth objective which was revised upwards to 35% last February.

Extension of the group's commercial coverage

The group's strong commercial dynamic and recent external growth operations have enabled Solucom to acquire ten new large accounts over the 2006/2007 financial year, including Carrefour, Conforama, Eiffage, Faurecia, Generali and TF1.

Strong growth in workforce

Despite continuing tension in the employment market, the group's workforce has increased steadily over the year. It stood at 524 employees at 31 March 2007, corresponding to growth of 34% in total and 21% excluding acquisitions.

These figures do not include the 45 employees of Vistali, which was consolidated from 1 April 2007.

Profitability objective comfortably achieved

The healthy level of activity at the end of the year has enabled Solucom to target the upper end of its operational margin objective of between 10 and 12%.

When Solucom publishes its annual results for 2006/2007 it will present its 2010 strategic plan, and its financial objectives for 2007/2008.

¹ For the record, concerning the first six months of the fiscal year, the comparison on a like for like basis with the previous year is impossible, given the restructuring of all activities relating to software architecture within Dreamsoft as at 1 April 2006, which has been consolidated since 1st October 2005.

Next release: Annual results 2006/2007, June 19 2007 (after market closure).

Solucom group: Strategy, Design and Governance of Infrastructures

A key player and leader in the field of IT infrastructure consulting, the Solucom group works with the IT departments of major accounts to develop their infrastructure strategies, design solutions and ensure the governance of their infrastructures.

The group also consults to Telecoms operators and the media to define their strategy for innovative offerings and services.

Solucom is the partner of the largest French companies in their national and international projects: Air France-KLM, Alstom, ANPE, Banque de France, BNP Paribas, Bouygues Telecom, Carrefour, Crédit Agricole, EDF, Gaz de France, La Poste, L'Oréal, Ministères de l'Economie et des Finances, Affaires Etrangères, de l'Education Nationale, de l'Intérieur, Neuf Cegetel, Orange, RTE, SFR, SNCF, Société Générale, Suez, Total.

*Solucom is listed on Euronext Paris – Eurolist – Section C, NextEconomy section.
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All our financial information is available at www.solucom.fr

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