

WALLIX STRENGTHENS ITS POSITION IN THE UNITED KINGDOM BY SIGNING AN AGREEMENT WITH TECH DATA, THE GLOBAL LEADER IN IT DISTRIBUTION

- **WALLIX** accelerates its development in the United Kingdom by signing a partnership agreement with the European leader in IT distribution, Tech Data.
- As a distributor, Tech Data works with over 6500 resellers and integrators to provide solutions to thousands of businesses throughout the UK.
- The partnership with Tech Data will increase the distribution of **WALLIX** solutions in the United Kingdom, offering UK companies all its expertise in access and identity security.

Paris, November 30, 2021 – **WALLIX**, (Euronext ALLIX), a European cybersecurity software publisher and expert in access and identity security, is accelerating its development in the United Kingdom by signing a partnership agreement with the leading global distributor and solutions aggregator for the IT ecosystem, [Tech Data](#), a TD SYNEX (NYSE: SNX) company. This new partnership reflects the strengthening of WALLIX's channel strategy worldwide. In the last year, WALLIX has signed major agreements with IT distribution leaders worldwide, including Arrow in the United States, Tech Data in Germany, Spain, and now in the United Kingdom.

The UK is a key region for WALLIX, where thanks to its reseller and integrator partner network, WALLIX is already well established. WALLIX supports companies in particularly sensitive sectors such as finance and industry, including a world leader in the automotive industry, as well as telecoms, transport, energy, local authorities, retail and the health sector including [NHS Birmingham](#).

[NHS Birmingham](#) is the public health system of the UK's second most populous city. At the beginning of the COVID-19 health crisis, NHS Birmingham called upon WALLIX to strengthen its cybersecurity. In facing the pandemic, NHS Birmingham (like healthcare institutions worldwide) had to adapt to cope with the massive influx of patients, ensure continuity of care, and limit the virus spread through solutions like remote work, videoconferencing, collaborative work tools, teleconsultations, dematerialized consultation reports, and more. These practical solutions introduced many new potential entry points for hackers that WALLIX stepped up to protect.

The new partnership with Tech Data will increase the distribution of WALLIX solutions in the United Kingdom, offering UK companies expertise in access and identity security. Tech Data, as a distributor, works with more than 6500 resellers and integrators to provide solutions to thousands of businesses throughout the region. This partnership will also allow WALLIX to strengthen its position in key sectors – industry, healthcare, critical service operators (transport, telecom, energy, water, etc.), and financial services – which were particularly affected by cyberattacks during the pandemic. WALLIX will do so by leveraging Tech Data's reseller and integrator network, particularly operating technology (OT) specialists and managed security services providers (MSSPs).

"For all organizations now, it's not question of if they will be hit by a cyberattack, but when. The implementation of secure access solutions and identity protection is therefore essential, and something all partners must be ready to deliver for their customers. As a leading distributor of security solutions and services in the UK, Tech Data enables partners to address the security and data protection requirements of their customers with best-of-breed offerings. WALLIX's unified portfolio and technical excellence, combined with the capabilities of our own specialist security practice and extensive reach into the UK market, gives partners with

the opportunity to provide their customers with complete control over access to their data", explains **Alison Nixon, Director, Security, UK & Ireland at Tech Data**.

"This partnership marks the strengthening of WALLIX in the UK market. Thanks to this commitment, WALLIX will accelerate its development in this key region. The agreement is also a reflection of a committed local team that is heavily involved in the development of this market. This is also a recognition of our European expertise in terms of access and identity security" says **Majid Mohammed, Channel Manager UK and Ireland at WALLIX**.

"For several months now, we have been engaged in an ambitious growth plan that seeks to deploy WALLIX offer on a global scale, thanks to a network of leading partners, in the major countries where companies and organizations digital transformation requires reliable cybersecurity solutions. After Arrow in the United States and Tech Data in Germany and Spain, WALLIX signs a distribution agreement with Tech Data in the United Kingdom. This new partnership will allow us to increase our integrator and value-added reseller network, train more users on WALLIX solutions and expand our presence in local companies and organizations, especially in sensitive sectors such as healthcare, industry, and financial services. By continuing to gain market share, we want to help companies secure their sensitive access to offer more mobility to their employees and benefit from digital innovations" adds **Jean-Noel de Galzain, Founder & CEO of WALLIX**.

ABOUT TECH DATA

Tech Data is a TD SYNEX company. TD SYNEX (NYSE: SNX) is a leading global distributor and solutions aggregator for the IT ecosystem. We're an innovative partner helping more than 150,000 customers in 100+ countries to maximize the value of technology investments, demonstrate business outcomes and unlock growth opportunities. We're an innovative partner helping more than 150,000 customers in 100+ countries to maximize the value of technology investments, demonstrate business outcomes and unlock growth opportunities. Our edge-to-cloud portfolio is anchored in some of the highest-growth technology segments including cloud, cybersecurity, big data/analytics, IoT, mobility and everything as a service. TD SYNEX is committed to serving customers and communities, and we believe we can have a positive impact on our people and our planet, intentionally acting as a respected corporate citizen. We aspire to be a diverse and inclusive employer of choice for talent across the IT ecosystem. For more information, visit www.TDSYNEX.com or follow us on [Twitter](#), [LinkedIn](#), [Facebook](#) and [Instagram](#).

ABOUT WALLIX

A software company providing cybersecurity solutions, WALLIX is the European specialist in Identity and Access Security Solutions. WALLIX's unified solutions portfolio enables companies to meet today's data protection challenges. WALLIX solutions guarantee detection and resilience to cyberattacks, thus enabling business continuity. They also ensure compliance with regulatory requirements regarding access to IT infrastructure and critical data. The unified solutions portfolio is distributed through a network of more than 316 resellers and integrators around the world. Listed on Euronext (ALLIX), WALLIX supports more than 1,500 organizations in securing their digital transformation. WALLIX is a founding member of the HEXATRUST group and was included in Futur40, the first ranking of growth companies on the stock market published by Forbes France and is part of the Tech 40 index.

WALLIX affirms its digital responsibility and undertakes to contribute to the construction of a European digital space of trust, guarantor of the security and confidentiality of organizations' data but also for any individual concerned about the protection of their digital identity and the respect for his private life. Digital technology, whether for professional or personal use, must be ethical and responsible in order to experience a secure societal digital transformation that respects individual freedoms.

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