

## WALLIX AIMS TO SIMPLIFY AND SECURE USER ACCESS TO BUSINESS APPLICATIONS WITH TRUSTELEM

- **WALLIX Trustelem** is a European offer for identity-as-a-service access management (IdaaS) which has been simplified and adapted to the needs of small and medium-sized enterprises, subsidiaries of large groups, and public institutions.
- **WALLIX Trustelem** secures remote access to corporate applications and reduces the risk of attacks associated with remote work (identity and password theft).
- To pilot the company's commercial strategy and position it on the IdaaS market, WALLIX has appointed **Kristine Kirchner** as **Vice President of Commercial Development for Identity**.

**Paris, 5 May 2020** - WALLIX (Euronext - ALLIX), European developer of cybersecurity software and expert in privileged access management (PAM), launches its services platform **WALLIX Trustelem** to unify, simplify and control access of employees to corporate applications. Management of digital identities is crucial for a trustworthy digital world and to make companies more agile in the digital transformation. This is especially true in the context of a health crisis or travel disruption, when large numbers of employees or service providers need to ensure the continuity of their professional activity through remote work. Systems become severely strained but need to guarantee resilience while protecting sensitive data. It is in this very context that WALLIX is positioning its **WALLIX Trustelem** offer with a full SaaS approach, and the ambition to supply small and medium-sized enterprises with a simple solution to make the organization of work more flexible and agile. WALLIX will leverage its network of resellers and integrators to distribute this IdaaS solution to small and medium-sized organizations throughout all regions. To assure the promotion and distribution of the offer, the software developer has appointed **Kristine Kirchner** to the position of **Vice President of Commercial Development for Identity**.

### WALLIX TRUSTELEM: TRUSTED IDENTITY MANAGEMENT IN SAAS MODE SETS OUT TO CONQUER THE FRENCH MARKET

**WALLIX Trustelem** allows employees of an organization to authenticate via a corporate access portal, and unifies access to different applications with a single, centralized web portal. In addition to user comfort, the solution also allows you to block attacks thereby reinforcing the security of identities and access, while offering efficient administration tools that simplify everyday IT tasks. Users easily connect via a personalized dashboard; they can reset their passwords without the need for support from the IT team and have a guarantee of secure authentication tailored according to the location, use, and the type of applications to which they wish to connect (Single Sign-On and Multi-Factor Authentication). The platform is hosted and operated by a highly trusted European Cloud provider to guarantee the sovereignty and security of client data. WALLIX will offer its IdaaS service first and foremost to SMEs and public institutions, which need to rapidly reduce their attack surface in a situation of increasing identity theft, while supporting remote work.

### KRISTINE KIRCHNER APPOINTED AS VICE PRESIDENT OF COMMERCIAL DEVELOPMENT FOR IDENTITY

Appointed to the position of **Vice President of Business Development for Identity** and reporting to Operations Management for Western Europe and Maghreb, Kristine Kirchner will leverage the entire WALLIX ecosystem to boost sales of **WALLIX Trustelem** and introduce WALLIX to the IdaaS market. WALLIX partner resellers and integrators can now add this new service to their product catalogues, and over a dozen of them have already successfully passed the **WALLIX Trustelem** certification.

**Kristine Kirchner** notes that, "Companies and users want to gain agility and security with increased simplicity in the use of their applications, yet without compromising data security. Our IdaaS offer allows organizations to deploy quickly while instantly enhancing the level of security. Along with our partners, we are able to accompany them in the experience of a flexible, interoperable and economical offer. You no longer need to embark on long, complex projects to control access and be compliant! I am thrilled to join WALLIX to support this new challenge and with my experience, I will make every effort to contribute to the commercial success of WALLIX Trustelem."



Kristine Kirchner has many years of experience in the world of software development and IT, especially in the enterprise management sector (ERP), customer relation management (CRM), search engines and cybersecurity. With a career path spanning large American developers (IBM, Oracle and SAP) as well as start-ups (Exalead, InWebo), Kristine has managed new product launches and piloted loyalty program plans for a client portfolio. She has worked in management positions and participated in recruitment and in network facilitation for strategic partners. The past few years that have provided a new dimension to her career, when she took on sales management positions in the world of SaaS and cybersecurity. Kristine holds a degree from EM Lyon and has completed the INSEAD International Executive Program.

## ABOUT WALLIX

A software company providing cybersecurity solutions, WALLIX Group is the European specialist in privileged account governance. In response to recent regulatory changes and the cyber security threats affecting all companies today, WALLIX's solutions help users defend against cyber attacks, theft and data leaks linked to stolen credentials, and abused privileges. It is the first market solution to have been awarded first-level security certification (CSPN) by France's National Cybersecurity Agency (ANSSI) and thus meet all of the criteria for regulatory compliance. Listed on the Euronext under ALLIX and distributed by a network of more than 170 resellers and trained and accredited integrators, WALLIX accompanies more than 1000 companies in securing their digital future.

*More information: [www.wallix.com](http://www.wallix.com) | [info@wallix.com](mailto:info@wallix.com)*

### Agence MCC

**Martine Camilotti**

Tel. +33 (0)6 60 38 20 02 / [martine.camilotti@agencemcc.com](mailto:martine.camilotti@agencemcc.com)

### ACTUS Finance & Communication

Relations Presse Finance

**Nicolas Bouchez**

Tel. +33 (0)1 53 67 36 74 / [nbouchez@actus.fr](mailto:nbouchez@actus.fr)