

D'INFORMATION







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## WALLIX LAUNCHES CYBER WORLD TOUR AS PART OF ITS "AMBITION 2021" GROWTH PLAN

After the success of the share issue carried out in June 2018, WALLIX (Euronext symbol: ALLIX), a software company providing cyber-security solutions, is currently rolling out an ambitious international growth plan via the launch of a "Cyber" world tour, during which the Group will take part in 17 IT events by the end of the year. This is a clear sign of the priority the European cyber-security expert is giving to growing its market share in the EMEA region and North America by expanding its network of resellers and strategic partners.

## INTERNATIONAL GROWTH, A KEY FEATURE OF THE "AMBITION 2021" PLAN

Currently delivering solutions in 55 countries, WALLIX is investing in international growth with a view to covering 80% of the global market by 2021.

This ambition entails increased involvement in international events attended by key cyber-security players in Germany, the Middle East, Benelux and the USA over the last four months of the year, generally a peak period for customer demand for solutions.

In October alone, WALLIX will exhibit at the following events:

- IP Expo in London, the digital transformation event that covers cyber-security issues;
- Security Congress in New Orleans, organized by (ISC)<sup>2</sup> and attended by international cybersecurity experts;
- IT SA in Nuremberg, the flagship event in Germany,
- Les Assises cyber-security event in Monaco, a must-attend event for the market,
- Digital Industry Summit in Paris, in partnership with Siemens, which seeks to address digitization challenges facing industrial companies.

By taking part in these events, WALLIX plans to extend its value-added reseller network, acquire new advisor-integrator partners to assist customers in the deployment of cyber solutions, and cement new strategic alliances in key sectors currently undergoing digital transformation, such as healthcare, finance, industry, retail and cloud operators.

By expanding its global footprint, the WALLIX Group also seeks to enhance its capacity to meet the needs of large multinationals that generally operate through a number of locations and subsidiaries.



















## **ABOUT WALLIX**

A software company providing cyber security solutions, WALLIX Group is a European specialist in privileged account governance.

In response to recent regulatory change (NIS/GDPR in Europe and OVIs in France) and the cyber security threats affecting all companies today, Bastion helps users protect their critical IT assets: data, servers, terminals and connected objects. It is the first market solution to have been awarded first-level security certification (CSPN) by France's National Cybersecurity Agency (ANSSI) and thus meet all of the criteria for regulatory compliance

WALLIX accompanies more than 570 companies and organizations on a day-to-day basis, securing the access to more than 200,000 hardware and software resources. Its solutions are marketed through a network of more than 130 resellers and trained and accredited integrators. Listed on Euronext under the code ALLIX, WALLIX Group is a leader on the PAM market with a strong presence throughout Europe and EMEA. Alain Afflelou, Dassault Aviation, Gulf Air, Maroc Telecom, McDonald's, Michelin, and PSA Peugeot-Citroën trust WALLIX to secure their information systems.

WALLIX Bastion was a winner at the 2016 Computing Security Awards and has been rated Best Buy by SC Magazine, as well as being named among the PAM leaders in the Product and Innovation categories of the KuppingerCole 2017 Leadership Compass report. The company is a member of Bpifrance Excellence, a champion of the Pôle Systematic Paris Region cluster and a founding member of the Hexatrust grouping of cyber security companies. In 2017, WALLIX Group was included in Forbes France's Futur40 ranking of fastest-growing listed companies.

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