

Paris, February 1, 2018 – 18.00 CET

## FULL YEAR 2017 REVENUES UP 29%

☰ UPTURN IN Q4 AT +38%

☰ SIXTH CONSECUTIVE YEAR OF GROWTH

Revenues (€000s)	2016	2017	Change
9 Months	25,612	32,045	+25.1%
Fourth Quarter	11,846	16,378	+38.3%
<b>TOTAL</b>	<b>37,459</b>	<b>48,423</b>	<b>+29.3%</b>
TOTAL at constant €/ \$ exchange rate	37,459	49,618	+32.5%

The statements are currently being audited.

**Paris, February 1, 2018** - ATEME (ISIN: FR0011992700), the emerging leader of video delivery, posted revenues of €16.4 million for the fourth quarter of 2017, up 38.3% on the same period in 2016.

Total revenues for the 2017 financial year (closed on December 31) stood at €48.4 million, up 29.3% versus 2016 and 32.5% at constant exchange rates, marking ATEME's sixth consecutive year of topline growth, with an average of 23% per annum for the period 2011-2015, with acceleration from 2016 onwards.

### Breakdown by geographic region

Revenue (€000s)	FY 2016	FY 2017	Change
EMEA	16,293	18,593	+14.1%
USA / Canada	11,948	15,700	+31.4%
Latin America	4,200	7,995	+90.4%
Asia Pacific	5,018	6,136	+22.3%
<b>TOTAL</b>	<b>37,459</b>	<b>48,423</b>	<b>+29.3%</b>

- Year-on-year revenues growth in the EMEA region stood at 14.1%. The product mix between software and hardware continued to evolve favorably with an increased demand for software solutions in the past 12 months, which is expected to continue.



- The USA/Canada region delivered further strong growth of 31.4%. The TITAN installed base continued to expand, and currently powers a significant percentage of primetime America, for both OTT applications and traditional TV services.
- Latin America posted growth of 90.4%, driven by strong demand for digital terrestrial distribution solutions.
- Revenues for Asia-Pacific increased by 22.3%, coming on top of a rise of more than 80% in 2016.

**ATEME Chairman and CEO, Michel Artières, said:** *"2017 ended on a positive note, with a strong Q4 in the EMEA region, and the securing of a multi-million software contract with a major US service provider at the end of the quarter. In 2017, the installed base of our TITAN software solution, powering the world's leading providers of premium content, continued to grow. This validates our value proposition for service providers: leveraging ATEME's innovative technology to reduce content delivery network (CDN) and delivery costs whilst improving the end customer viewing experience.*

*The outlook for 2018 remains positive and we aim to deliver further healthy growth in all regions. We will continue to focus on developing or acquiring new solutions aimed at expanding our addressable market beyond the video headend segment, downstream to the distribution network."*

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**Next publication:**

**March 28, 2018:** Full Year 2017 results

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**About ATEME:** the emerging leader of video delivery infrastructure, servicing the world greatest content and service providers.

ATEME was founded in 1991 as a design house with a focus on video processing. In the 2000s, ATEME specialized in video compression and shortly afterwards introduced a complete video delivery solution. In 2014 ATEME announced its initial public offering at Euronext Paris.

ATEME has and will continue to transform video delivery. ATEME was the first to market with a 10-bit 4:2:2 solution, the first production ready HEVC & HDR, and recently, the first true video delivery NFV software solution, designed to lead and win the service providers transition to video datacenter. To complement our cutting-edge technology, ATEME has partnered with leaders such as Intel, Apple and Microsoft to create the best in class video delivery solutions.

ATEME is a leading member of forums, and organizations, such as the DVB and SMPTE. ATEME actively participated at the ITU in the standardization of HEVC in 2013. In June 2014 ATEME joined the Alliance for Open Media to help develop an open and royalty-free video codec.

ATEME headquarters are Vélizy-Paris, with worldwide support and R&D offices in Rennes, Denver, Sao-Paulo and Singapore. With a commercial presence in 14 countries, ATEME is 220 employees strong, including 100 of the world finest R&D video experts. In 2016 ATEME served close to 350 clients worldwide, generated 31% of year on year growth with revenues of €37.5million, 91% of which was from overseas, and 6% net profit.

Name: ATEME - ISIN Code: FR0011992700 - Ticker: ATEME - Compartment: B

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*The forward-looking statements included herein are for illustrative purposes only and are based on management's current views and assumptions. Such forward-looking statements involve known and unknown risks. For illustrative purposes only, such risks include but are not limited to impact of external events on customers and suppliers; the effects of competing technologies competition generally in main markets; profitability of the expansion strategy; litigation; ability to establish and maintain strategic relationships in major businesses; and the effect of future acquisitions and investments.*

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