



## THIRD QUARTER REVENUES UP 37.6% 9-MONTH REVENUE DOUBLES IN NORTH AMERICA

Revenue in € thousands	2015	2016	Change
First half	12,327	14,980	+21.5%
Third quarter	7,728	10,632	+37.6%
<b>9 months</b>	<b>20,055</b>	<b>25,612</b>	<b>+27.7%</b>

Revenue in € thousands	9M 2015	9M 2016	Change
EMEA	11,928	11,931	+0.0%
USA / Canada	4,023	8,180	+103.3%
Latin America	2,010	2,218	+10.3%
Asia Pacific	2,093	3,284	+56.9%
<b>TOTAL</b>	<b>20,055</b>	<b>25,612</b>	<b>+27.7%</b>

Q3 figures are unaudited. H1 figures underwent limited review by auditors.

**Paris, November 9, 2016** - ATEME (ISIN: FR0011992700), the emerging leader of video delivery infrastructure, announced today revenues of €10.6 million for the third quarter of 2016, up 37.6% year-on-year (34% at constant exchange rates). This comes on top of a 45% Q3 revenue rise in 2015.

Revenues for the first 9 months are €25.6 million, up nearly 28% (26.3% at constant exchange rates), driven by its successes in North America and Asia.

Revenues in the EMEA region, representing 47% of the group total revenues, were virtually stable.

In the USA/Canada region revenues for the first 9 months more than doubled, and now represent nearly a third of the group total revenues. This performance reflected the effectiveness of the new commercial strategy rolled out two years as well as the strong take-up among major operators of the new software TITAN solution.

Revenues in Latin America increased by 10.3% over the first 9 months, with a 40% increase for Q3.

In Asia Pacific revenue growth for the first 9 months is +56.9% with accelerated growth in Q3 (+142%), thanks notably to the reorganization of the Singapore commercial office.



## Outlook

ATEME will maintain solid growth in the 4<sup>th</sup> quarter of 2016, in both the contribution market with its Kyriion product line, and in the distribution market with its TITAN software solution.

**Michel Artières, President of ATEME, says:** "The environment remains favorable, driven by the increasing penetration of 4K-UHD, the adoption of the HEVC compression standard and the industry's ongoing transition towards software-based solutions and virtualization. The attendant requirement for evolving technology will benefit innovative players like ATEME. Our entire team is focused on our future success and recent business wins will underpin continued progress in the quarters ahead."

### Next investor dates:

- ☰ Gilbert Dupont "Techno / Media / Internet" Forum, November 10, Paris
- ☰ Publication of 2016 Annual Revenue on February 2, 2017 after markets close

### Next trade fair:

- ☰ CES in Las Vegas, 5-8 January 2017

## About ATEME

ATEME is a technological leader in video compression that provides TV channels and content broadcasters with encoding and decoding solutions for video delivery. The company's technological edge means clients benefit from outstanding image quality whilst at the same time reducing their bandwidth consumption.

Drawing on over 10 years of proprietary R&D, ATEME was a key contributor in the launch of HEVC (High Efficiency Video Coding), the new standard in video compression whose generalized application offers excellent growth potential for the Group.

With a commercial presence in 14 countries, ATEME employs 170 members of staff, including 70 R&D employees in France, and served close to 300 clients around the world in 2015. The Group posted revenues of €28.6 million in 2015, 88% of which was realized overseas.

Name: ATEME - ISIN Code: FR0011992700 - Ticker: ATEME - Compartment: C

### ATEME

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