



groupe **solucom**

*PRESS RELEASE*

*Paris, 15 November 2004, 7.30 CET*

## ***Half Year revenues : +19 % purely organic growth***

Paris - 15 November 2004 - SoluCom (ISIN: FR0004036036) today announces its sales revenues for the 1st half of the 2004/2005 fiscal year.

At September 30, 2004, SoluCom generated consolidated revenue of €14.6 million. This amounts to 19 % purely organic growth from the H1 2003/2004 level.

The Group experienced particularly sustained activity, with high production rates output and a host of successful business initiatives. As an example, the Group captured several major infrastructure project contracts:

- Survey for VoIP implementation within the Government's departments for the ADAE (Agency for the Development of E-Administration).
- Implementation of E.Leclerc corporate portal.
- Support for the implementation of Air France's mobility solutions.

*"Business during the first half year was fully satisfactory. We are pursuing our active recruitment policy, initiated last year, and our head count has gained 13 % since September 30, 2003,"* emphasized Pascal Imbert, CEO of SoluCom. *"The gradual recovery of our clients' investments is confirmed and we are confident that we shall achieve our short and mid-term targets."*

SoluCom is to publish detailed figures for H1 2004/2005 and future prospects on December 15, 2004.

### **About the SoluCom Group**

*The SoluCom Group is active in infrastructure consulting in the telecoms and networks, work stations & servers, security and software infrastructures segments. The Group has positioned itself in very high value-added services.*

The Solucom Group's client roster includes some very prestigious names, all of which are very large accounts including: *Air France, Anpe, Arcelor, Auchan, BNP-Paribas, Cegetel, CNAM-TS, Crédit Agricole, EDF, E.Leclerc, France Télécom, Groupama, La Poste, L'Oréal, LVMH, Ministères des Affaires Etrangères et de la Justice, Nouvelles Frontières, PSA Peugeot Citroën, PPR, Renault, Siemens AG, SNCF, Société Générale, Suez, Total, Unedic, Valeo, Veolia Environnement.*

*SoluCom trades on the NextEconomy segment of Euronext Paris.*

*ISIN: FR0004036036 - FTSE: 972, IT services -- LCO*

*Financial agenda : Half Year results, fiscal 2004/2005 : 15/12/2004*

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