



**Press**  
release

*Sainte Hélène du Lac (Savoie, France), 8 October 2015 (before market open)*

## **Snowmaking sales continue to boom**

### **Development of new applications and geographical expansion**

**The MND Group (FR0011584549, MND), an innovative developer of mountain and urban mobility solutions, is listed on the Paris Euronext market, compartment C.**

In line with developments reported upon the release of its annual results (as a reminder, at 30 June 2015 the Group announced a solid order book to date, up 58% to €25.2 million), MND's sales are progressing strongly, particularly in the snowmaking sector, where major new orders have been placed and a new application has already generated lucrative business deals.

#### **Snowmaking systems score multiple successes**

SUFAG, MND's subsidiary specialising in snowmaking systems, is performing strongly, as shown by the recent signing of a number of contracts:

- In Austria, MND is in the process of installing SUFAG equipment in the Leogang and Wagrain ski resorts (Taurus snowguns, tower-mounted fan guns and accessories) for a total price of nearly €1.2 million.
- In France, the Group has been enlisted to replace existing equipment in the Tolar sector in The Grand Bornand with SUFAG fan guns and will lead snowmaking operations on one slope in Chamrousse. The value of these two orders amounts to €500,000.
- In Sweden, the Group has signed orders for SUFAG snow cannons for the Stöten and Saltsjbadens resorts. These two orders are worth over €1.5 million in total.

These new contracts prove MND's ability to win new customers and consolidate its relationship with long-standing partners, thanks to its excellent reputation and the technical sophistication of its products.

#### **New application for the automotive industry**

The Group also develops innovative new applications. Recently, Ford asked the Group to fit out a wind tunnel with SUFAG snow cannons. This facility, located in Germany, will enable the car manufacturer to test its vehicles' ability to withstand the harshest weather conditions. MND is currently negotiating a similar order with another major car manufacturer.



## Expansion of Group footprint in China

In China, MND's new Beijing-based subsidiary is currently being registered and will be fully operational in time to capitalise on the 24th Winter Olympics, to be hosted by the Chinese capital in 2022.

MND has therefore placed Emanuel Morin, 46, at the head of its new subsidiary in China. Emanuel has extensive experience in ski safety and equipment, having worked for nearly 10 years as General Manager of a ski lift manufacturer's Chinese subsidiary.

Find all the information you need on [www.mnd-bourse.com](http://www.mnd-bourse.com)

**About MND Group:** The MND Group has been based at Sainte Hélène du Lac (Savoie), in the very heart of the French Alps, since 2004. MND is one of the few market players to have a global range of products and services dedicated to the development, equipping and protection of ski resorts, leisure areas and other mountain infrastructure. Buoyed by its industrial expertise in the mountain cable transport market and by innovative technology protected by worldwide patents, the MND Group has strong growth potential in the urban cable public transport field, where it offers an unobtrusive alternative mode of urban transport. With five manufacturing plants in Europe (France, Germany and Sweden), seven distribution subsidiaries and 30 distributors worldwide, the MND Group has 320 employees and almost 3,000 customers in 49 countries.

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