

2009/10 Turnover: €103.4M, organic growth of 1%

In €m	2009/10	2008/09	Change
Turnover 9 months	75.3	74.3	+1%
Q4 turnover	28.1	27.6	+2%
Annual turnover	103.4	101.9	+1%

In Q4 of its 2009/10 financial year Solucom posted a consolidated turnover of €28.1m, up 2% on the same period in the 2008/09 financial year. The last months of the period revealed the same trends as in Q3. Clients continued to sit and wait, though without the 2010 budgets involving any turbulence that might have been expected at the start of the calendar year.

At the end of the 2009/10 financial year Solucom's consolidated turnover thus came to €103.4m, growth being entirely internal, up 1% on 2008/09.

The past year saw confirmation of Solucom's skills in managing large-scale transformation programmes, in particular the start of several major IT projects for clients such as Crédit Agricole SA, the French Post Office, the French Ministry of Finance and a major industrial group.

Good performance of operating indicators

As at 31 March 2010 the company had 978 employees, as against 966 a year earlier, an increase of 1%, demonstrating Solucom's strategic determination to enhance its human capital notwithstanding the inauspicious economic conditions.

The consultants' activity rate was 80% over the whole year, as against 79% in 2008/09.

The activity rate of Cosmosbay~Vectis, even if still insufficient, continued to increase in Q4 to 68% as against 65% in the previous quarter and 57% in Q2.

Confirmation of annual operating margin target

With a solid fourth quarter, Solucom confirms its confidence in achieving its profitability targets for the 2009/10 financial year.

Next announcement: turnover for 2009/10 on 1 June 2010 (after closing of the stock market).

About Solucom

Solucom is a management and IT consulting firm.

Solucom's customers are among the top 200 large companies and public bodies. For them, Solucom is capable of mobilizing and combining the skills of nearly 1,000 staff members.

Our mission statement? To place innovation at the heart of business lines, target and steer transformations that are sources of added value, and turn the information system into an actual asset designed to serve corporate strategies.

Solucom is listed on NYSE Euronext Paris and has been granted the innovative company award from OSEO Innovation.



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