

OL GROUPE

H1 2007/08 RESULTS

Tuesday 26 February 2008



OL GROUPE 10 Highlights

Total revenue

€124.6m

Revenue exc. player trading €92.3m +14.7%

SOURCES OF REVENUE

Ticketing

Partnerships

Media rights

Other revenue

Player transfers

LEVELS OF **PERFORMANCE**

Bottom line

Cash flow

Club performance

AREAS OF INVESTMENT

Infrastructure

Player registrations



OL GROUPE 10 Highlights

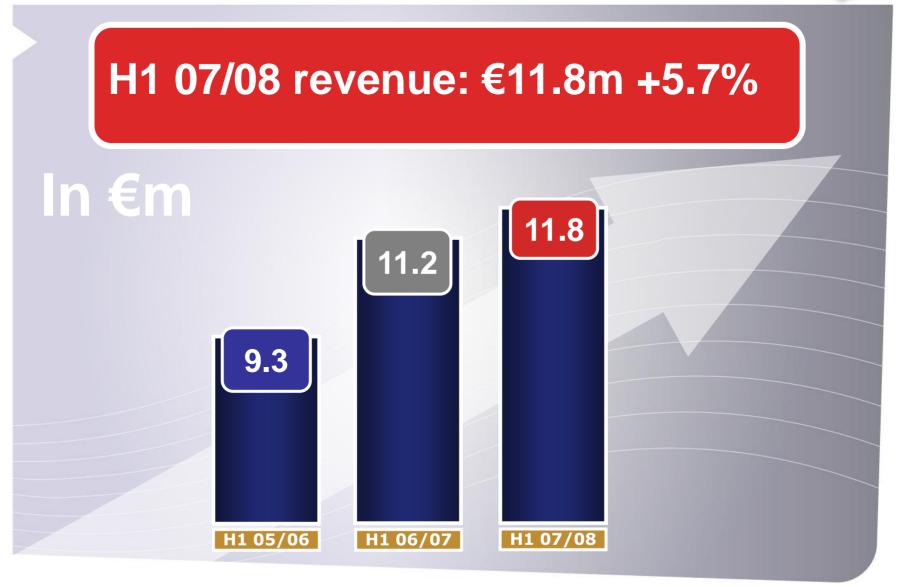
Five sources of revenue contributing to development

Business revenu					
	H1 07/08	H1 06/07	Chg. €m	% chg.	
1. Ticketing	11.8	11.2	+0.6	+5.7%	
2. Partnerships	10.5	8.9	+1.6	+18.0%	1
3. Media rights	47.4	43.1	+4.3	+10.1%	_
4. Other revenue*	22.6	17.3	+5.3	+30.4%	-
 Total excl. transfers	92.3	80.5	+11.8	+14.7%	
5. Player transfers	32.3	47.4	-15.1	-32.0%	
Grand total	124.6	127.9	-3.3	-2.6%	
* MERCHANDISING, OL IMAGES, ETC).				



OL GROUPE Ticketing







OL GROUPE Partnerships







10.5 In €m 8.9* 7.4 * €9.8m when restated for the retroactive nature of the Umbro contract concluded in April 2007 gross: gross: gross: 10.8 13.5 H1 07/08 H1 05/06 H1 06/07



OL GROUPE Media rights



€47.4m +10.1%

Domestic rights

1st in Ligue 1 as of 31 Dec 2007 and 31 Dec 2006

€23.1m

International rights

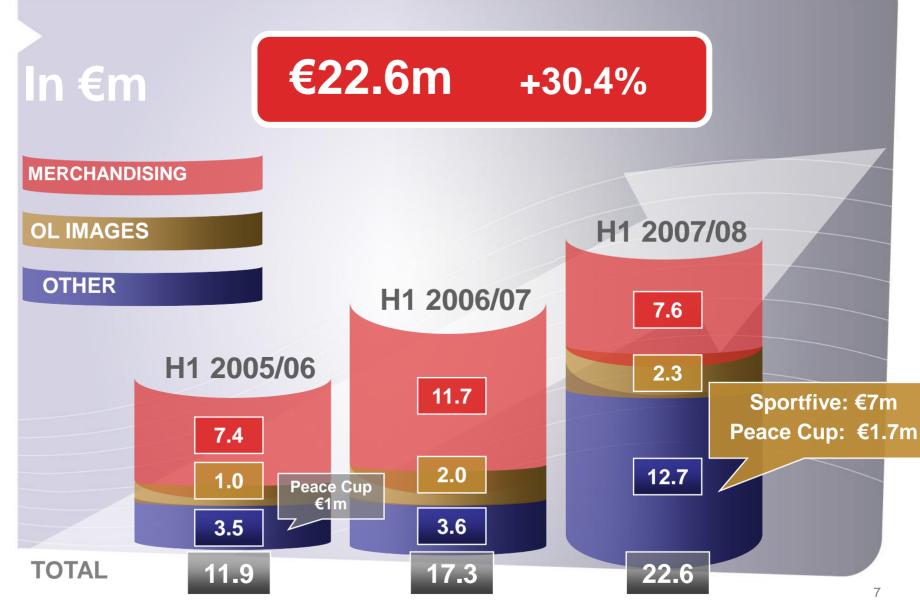
	H1 06/07	H1 07/08
French market share	10.93%	11.32%
Participating French clubs	3	2
Number of matches	6	6

€24.3m +21.8%



OL GROUPE Other revenue





LYONNAIS



OL GROUPE Other revenue



Merchandising revenue

In €m

	H1 07/08	H1 06/07	Chg. €m	% chg.
Umbro royalties, mail order, e-commerce, media	1.5	4.1	-2.6	-63.5%
Merchandising products	6.1	7.5	-1.4	-19.2%
Merchandising revenue	7.6	11.7	-4.1	-34.9%

H1 06/07 restated to reflect impact of new Umbro contract and outsourcing of mail order, e-commerce and media

	H1 07/08	H1 06/07	Chg. €m	% chg.
Umbro royalties, mail order, e-commerce, media	1.5	1.5	0.0	0.0%
Merchandising products	6.1	7.5	-1.4	-19.2%
Merchandising revenue	7.6	9.0	-1.4	-15.4%

Updated shirt sales target: 186,000 (n-1: 200,000)



OL GROUPE



Shirt sales Benchmarks

Other French clubs

Shirt sales

PSG

105,000

Bordeaux

30,000

Lens

25,000

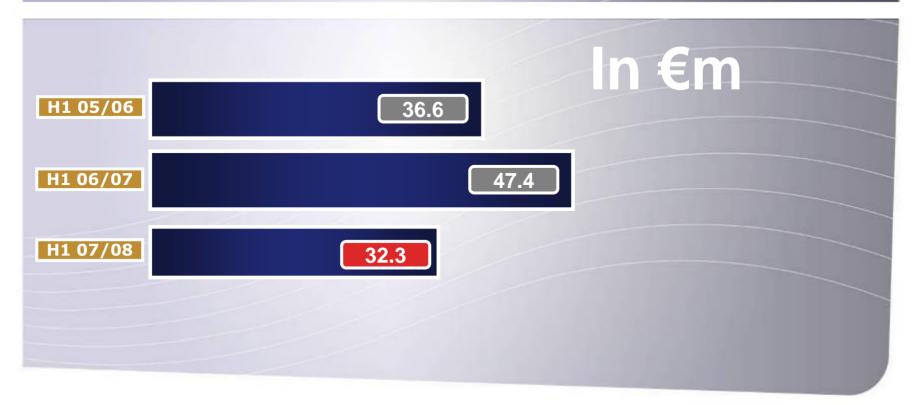


OL GROUPE Player transfers



A recurrent business on target to meet objectives

€32.3m





OL GROUPE Player transfers

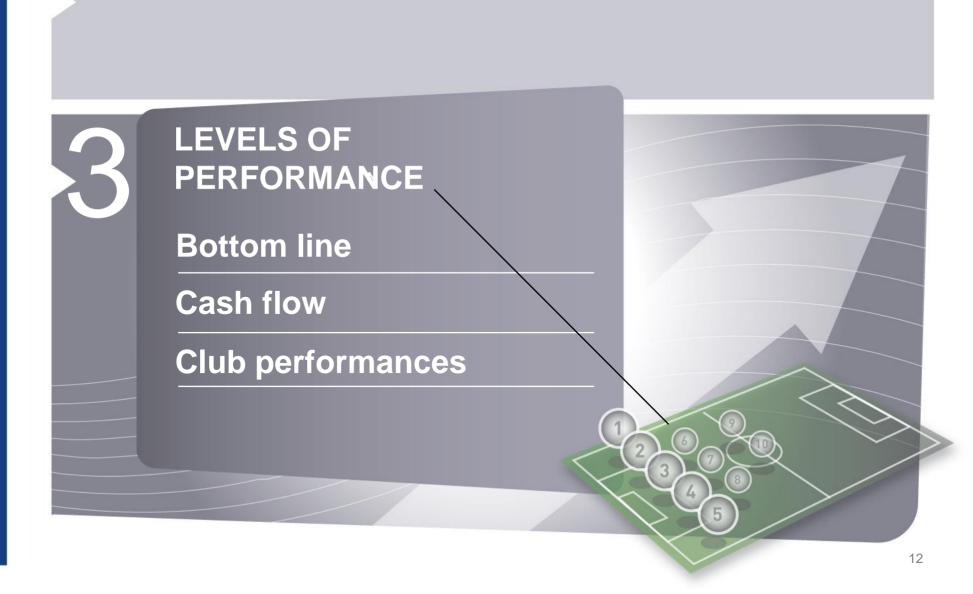


H1 07/08 registration sales			In €m
July / August 2007	Club	IFRS	French GAAP
Malouda	Chelsea	18.98	20.00
Berthod	Monaco	2.44	2.50
Riou	Auxerre	0.80	0.80
Bettiol	Troyes	0.29	0.30
Diarra A.	Bordeaux	7.44	7.75
Wiltord	Rennes	1.62	1.62
Plessis	Liverpool	0.50	0.50
Other		0.18	0.14
TOTAL		32.25	33.61
Since 1 Jan 2008			
Belhadj	Lens	3.40	3.60
GRAND TOTAL		35.65	37.21





OL GROUPE 10 Highlights





OL GROUPE Bottom-line performance

Sharp rise in bottom line

Income statement

€21.5m +29.9%
Net profit (Group share)

In €m	H1 07/08	% of total revenue	H1 06/07	Change N-1 in €m	Change N-1 as a %
Total revenue	124.6	100%	127.9	- 3.3	-2.6%
EBITDA	46.3	37%	40.0	+ 6.3	+15.6%
Profit from ordinary activities	30.8	25%	26.3	+ 4.5	+17.3%
Net financial income/(expense)	2.2	2%	- 0.2	+ 2.4	NS
Pre-tax income	33.0	27%	26.1	+ 6.9	+26.7%
Net profit (Group share)	21.5	17%	16.6	+ 4.9	+ 29.9%



OL GROUPE Bottom line performance

Sharp rise in profitability

Profit from ordinary activities/Revenue: 25%

	H1 07/08	H1 06/07
Total revenue	124.6	127.9
Profit from ordinary activities	30.8	26.3
Profit from ordinary activities / Revenue	25%	21%
Net profit (Group share)	21.5	16.6
% Net profit / Revenue	17%	13%





Very high available cash balances as of 31/12/2007

€133m*

* Excluding banking debt

* Corporate income tax paid during H1 07/08: €23m

Of which cash arising from the IPO

€90.6m





Sound financial structure

In €m

	31/12/07	30/06/07	31/12/06
SHAREHOLDERS' EQUITY including minority interests	168.3	151.2	59.1
BANKING LIABILITIES			
Financial debt	- 23.2	-22.3	- 19.1
Cash	132.7	150.0	47.4
NET CASH	109.5	127.7	28.3
PLAYER-RELATED LIABILITIES			
Liabilities on registrations purchased	- 32.8	-29.2	- 27.9
Receivables on registrations sold	24.6	36.3	14.6
NET RECEIVABLES/LIABILITIES ON PLAYER REGISTRATIONS	- 8.2	7.1	- 13.3





Sound financial structure

In €m

	Balance sheet structure							
		Balai	100 01	icci oti dotai				
	31/12/07	30/06/07	31/12/06		31/12/07	30/06/07	31/12/06	
Player registrations	68.7	53.2	64.9	Shareholders' equity	168.3	151.2	59.1	
Other non-	17.7	15.4	14.6	Medium-term financial debt	9.1	16.6	18.8	
current assets Net receivables				Deffered taxes	0.6	1.0	4.3	
on player registrations	-	7.1		Short-term financial debt	14.1	5.6	0.2	
Other current assets	63.5	33.4	66.9	Net liabilities on player registrations	8.2	-	13.3	
Cash	132.6	150.0	47.4	Operating liabilities	82.3	84.7	98.1	





In €m

Confirmation of the recurrent nature of the "player transfer" business

Analysis of player registration assets

MARKET VALUE OF **PLAYING SQUAD**

172.6

65.0 **VALUE ON BALANCE** SHEET

107.6 POTENTIAL **CAPITAL GAIN**

184.2

68.7 **VALUE ON BALANCE** SHEET

115.5

POTENTIAL CAPITAL GAIN

as of



OL GROUPE Club performances



as of 31/12/07

MEN'S TEAM

French Ligue 1: Leaders
Champions League: Qualified for first knockout round
French Cup: Last 16 round
French League Cup: Quarter finalists
French Champions Trophy: Winners for 6th year in succession
Winners Peace Cup (South Korea)

WOMEN'S TEAM

French Championship: Leaders
UEFA Women's Cup: Qualified for semi-finals



OL GROUPE Club performances

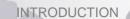


As of 31/12/07

Only 5 European clubs have reached the Champions League first knockout round 5 years in succession:
OL, Arsenal, Chelsea,
Real Madrid and AC Milan

Only European club with two teams still in contention in UEFA cup competitions





10 Highlights





Infrastructure
OL GROUPE OL Land - Timetable



2007

[2008]

[2009]

2010

Consultation New Stadium

Public planning enquiry

Local information and consultation

Consultation on land use Greater Lyon council

Greater Lyon vote on land use plan Strong consensus

Administrative studies and approvals

Construction work

Opening of stadium

Stages already completed







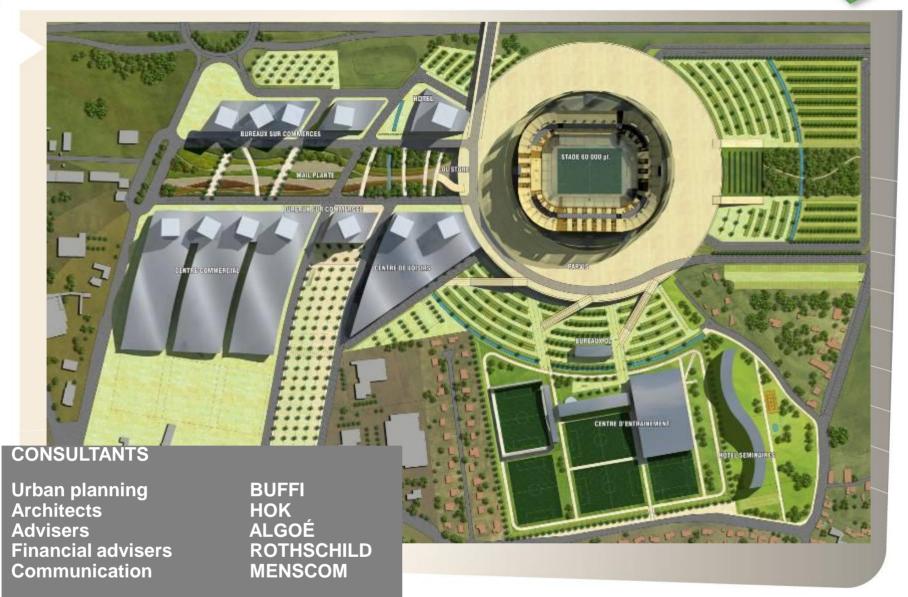
Location

"Montout" area in town of Décines













Development of the new stadium within the OL Land project

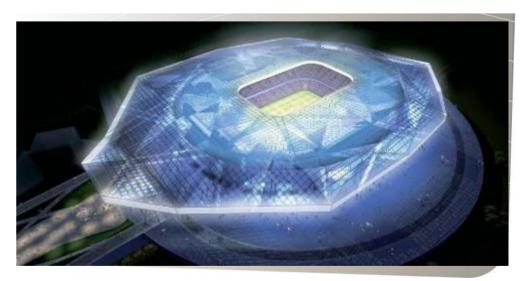














Infrastructure **OL GROUPE** New training academy buildi

Building to be constructed according to high quality environmental "HQE" standards confirming strategy to provide elite European-class training

Planned delivery date: June 2008





Investments – player registrations



Players acquired in H1 07/08

In €m

Total: €36.5m under IFRS or €34.7m under French GAAP

Keita (Lille)

OL GROUPE

Bodmer (Lille)

Grosso (Inter Milan)

Cleber Anderson (Benfica)

IFRS

€16.8m

€8.6m

€4.3m

FS*

€16.4m

€6.7m

€6.8m

€7.5m

€4.1m



Investments - player registrations



Player movements since 1 Jan 2008

Sales

OL GROUPE

Belhadj (Lens) €3.4m IFRS €3.6m FS* Loans

Delgado (Cruz Azul Mexico) €6.3m IFRS €6.1m FS*

> Boumsong (Juventus) €3.2m IFRS €3.1m FS*

Ederson (Nice) €14.9m IFRS €14.4m FS*

Total €24.4m IFRS €23.6m FS* Loans (players out)

Santos (Sao Paulo)

Ederson (Nice)

Baros (Portsmouth)

Remy (Lens)

Paillot (Grenoble)

Loans (players in)

Crosas (Barcelona)



Investments - player registrations



Transfer balances

In €m

French GAAP	Over 3 years	Over 5 years	Over 10 years
Acquisitions of player registrations (bonuses incuded, excl. agents fees)	138.3	194.5	318.0
Sale of player registrations (bonuses included)	163.1	192.4	253.9
Of which developed through training academy	7.1	13.1	45.0
Transfer balances	24.8	- 2.1	- 64.0



OL GROUPE Professional squad



As of 31 Jan 2008 30 players including 5 players on loan

28 Internationals including 20 A team players

players developed by OL

3 players come to the end of their contract in 2008

Name	Age	National team selection	Contract ends
BEN ARFA	21	France A	2010 OL Academy
BENZEMA	21	France A	2012 OL Academy
BEYNIÉ	21	France under 19	2010 OL Academy
BODMER	26	France Espoir	2011
BOUMSONG	29	France A	2011
CLEBER ANDERSON	28	Brazil A	2011
CLERC	25	France A	2010 OL Academy
COUPET	36	France A	2010
CRIS	31	Brazil A	2011
CROSAS (loan Barcelona)	20	Spain under 19	2008
DELGADO	27	Argentina A	2011
FRED	25	Brazil A	2009
GOVOU	29	France A	2010 OL Academy
GROSSO	31	Italy A	2011
HARTOCK	21	France Espoir	2011 OL Academy
JUNINHO	33	Brazil A	2010
KALLSTRÖM	26	Sweden A	2012
KEITA	27	Ivory Coast A	2011
MOUNIER	21	France under 19	2010 OL Academy
MÜLLER	32	Switzerland A	2008
RÉVEILLÈRE	29	France A	2011
ROUX	35		2008
SQUILLACI	28	France A	2010
TOULALAN	25	France A	2010
VERCOUTRE	28	France Espoir	2008



OL GROUPE

Professional squad (continued)



As of 31 Jan 2008

5 players on loan including 2 players developed by OL

Name	Age	International team selection	Contract ends
BAROS	27	Czech Republic A	2010
EDERSON	22	Brazil – under 20	2012
PAILLOT	21	France Espoir	2011 OL Adademy
REMY	21	France Espoir	2011 OL Academy
SANTOS	28	Brazil	2010



OL GROUPE Compensation of clubs

Signature of a letter of intent by UEFA and FIFA

Profits from final stages of the Euro 2008 & 2012 tournaments and the 2010 & 2014 World Cups to be redistributed to clubs of players involved as follows:

Euro 2008: €4,000 per day per player Euro 2012: €5,000 per day per player World Cups: \$2,000 per day per player



OL GROUPE Player transfers



Clubs have increasing purchasing power



England

2007 transfers €740m



Spain

2007 transfers €474m



Germany

2007 transfers €200m



2007 transfers €199m



France

2007 transfers €185m

OL Groupe

€36.5m

€55m

OL Groupe €24.4m

2008 winter transfer window

€200m

€29m

€47m

€48m



OL GROUPE Media rights in Europe

Country		Rights	Acquirer(s)	Period	Number of seasons	Average amt. per season		
Contracts negotiated centrally by national league								
	France	Ligue 1 and Ligue 2	Canal + Orange	2009/12	4	€668m		
	England	Premier League	BSkyB & Setanta	2006/10	4	€1.2bn		
	Germany	Bundesliga (D1 and D2)	Premier Sirius (Kirch)	2006/09 2009/15	3 6	€440m €500m		
Contracts negotiated individually by club OL GROUPE 2006/2007 : €47.2m								
	Spain	FC Barcelona	Mediapro	2006/13	7	€143m		
	Spain	Real Madrid	Mediapro	2006/13	7	€157m		
	Italy	Juventus Turin	Mediaset	2009/10	2	€124m		
	Italy	Inter Milan	Mediaset	2009/10	2	€100m		



OL GROUPE International development,

DUBAI: Memorandum of intent signed by civic leaders from Greater Lyon and the Dubai-based company Eminvest

Creation of a district in Dubai with a Lyon theme

Creation of an OL training academy







Visit by the Chinese team as part of its Olympic Games preparation

Develop political and sporting relations with China

Develop alliances with Chinese clubs with a view to creating

training academies in Asia





OL GROUPE Capital

Shareholder breakdown as of 31 Dec 2007

		Number of shares	% of share capital	% of voting rights
	ICMI	4,523,709	34.16	40.77
	PATHÉ	3,016,683	22.78	27.18
	DIRECTORS (1)	841,290	6.35	7.75
	AMIRAL GESTION	779,064	5.88	3.59
	TREASURY SHARES (2)	141,613	1.07	NA
	FREE FLOAT	3,938,928	29.76	20.71
	TOTAL	13,241,287	100	100



OL GROUPE Dividend

Dividend paid on 2006/07 earnings

€0.14 per share

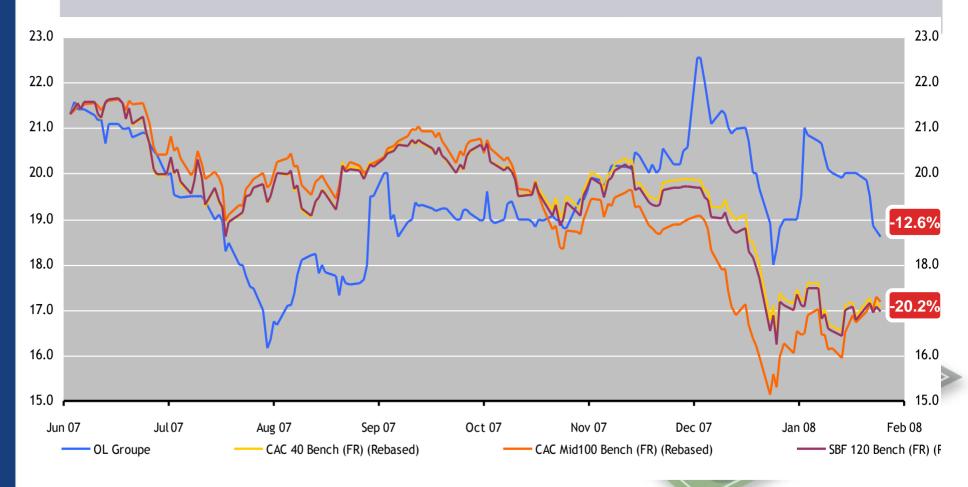
or 10% of net profit, representing a total of

€1.8m



OL GROUPE Share price

Share price has held up well compared to indexes





OL GROUPE Share prices



Share price has held up well compared to the media sector





Market capitalisation **OL GROUPE** other clubs

Clubs	Market capitalisation as of 25/02/07
Arsenal (GB)	€730m
Parken (DK)	€358m
OL Groupe	€251m
Tottenham (GB)	€189m
Juventus (IT)	€173m
AFC Ajax (NL)	€142m
Borussia (DE)	€87m
FC Porto (PT)	€28m



OL GROUPE OL Groupe valuation



MARKET CAPITALISATION

≥ €264m

NET CASH

≥ €109m

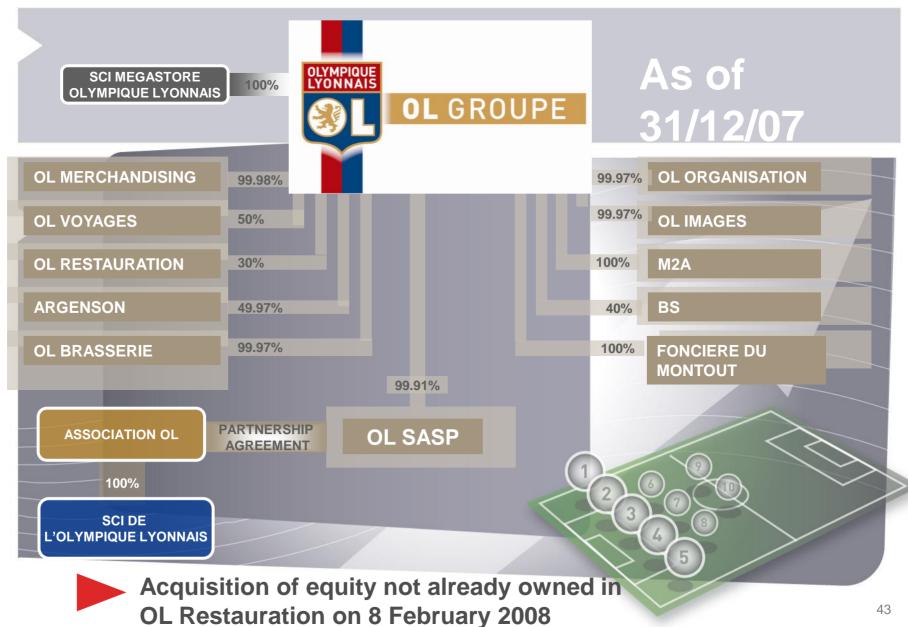
ENTERPRISE VALUE EXCLUDING CASH

≥ €155m

3 x EBITDA in 2006/07 8 x net profit in 2006/07



OL GROUPE Organisation chart





OL GROUPE Future announcements

2007/08 financial year

7 May 2008*: Q3 revenues

28 July 2008*: Q4 revenues

22 September 2008*: Annual results

* Press release will be made after stock market closes