



JANUARY 2017

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ERIC SABIA, CFO

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ACCESSING APAX PARTNERS INVESTMENTS THROUGH THE STOCK MARKET

AGENDA



- Presentation of Altamir
- 2016 operating highlights
- Performance analysis as of 30 June 2016
- Portfolio analysis as of 30 June 2016
- NAV and share price performance
- Objectives
- Conclusion

PROFILE



- Paris-based, listed private-equity company, created in 1995 as a means to access Apax Partners' investments through the stock market
- **€691m** in net assets as of 30 September 2016
- Legal structure: French Société en Commandite par Actions (SCA)
 - Limited partners (ordinary shareholders)
 - A general partner (Altamir Gérance)
- Tax regime: French Société de Capital Risque (SCR)
 - Favourable for Altamir and its shareholders
 - No structural debt (maximum set at 10% of statutory shareholders' equity)
 - A minimum of 50% of net book value invested in unlisted companies located in the FU

OBJECTIVES



Sustainable value creation for shareholders

- Grow Net Asset Value per share (NAV) and outperform the most relevant indices (Morningstar Investment Trust PE, LPX Europe and CAC Mid & Small)
- Maintain a sustainable, simple and attractive dividend policy (2-3% of 31/12 NAV)
- Reach a critical mass of €1bn in assets under management in order to:
 - Be an essential partner to Apax Partners MidMarket and Apax Partners LLP
 - Increase the liquidity of LTA shares, thus attracting a broader universe of investors with a view to minimising the discount to NAV

ALTAMIR INVESTS WITH APAX PARTNERS



Currently in a transition period with direct investments still representing 46% of portfolio fair value (vs 64% as of 31 December 2015)

Since 2011 and going forward

- In the funds managed by Apax Partners MidMarket
 €277m committed to the Apax France VIII fund
 €300m committed to the Apax France IX fund (with a €80m opt-out clause)
- In the funds advised by Apax Partners LLP
 €60m committed to Apax VIII LP
 €138m committed to Apax IX LP
- Occasionally in co-investment with the funds managed or advised by Apax Partners MidMarket and Apax Partners LLP

Prior to 2011

Co-investments alongside the funds managed by Apax Partners SA

APAX PARTNERS



- Two private equity firms, leaders in their respective markets
- 40 years of experience
- Track record of performance

Apax Partners France

- Paris-based company
- 20 investment professionals; sector specialisation
- Investments in French-speaking European countries
- Mid-sized companies, with enterprise value of €100m to €1bn
- More than €3bn under management
- Apax France VIII raised in 2011 (€704m)
- Apax France IX raised in 2016 (~€700m – first closing)

Apax Partners LLP

- London-based company
- >100 investment professionals across 8 offices worldwide, specialised by sector
- Investments in Europe (other than French-speaking countries), in North America and in key emerging markets (China, India, Brazil)
- Companies with enterprise value between €1bn and €5bn
- More than \$48bn under management
- Apax VIII LP raised in 2013 (\$7.5bn)
- Apax IX LP raised in 2016 (\$9bn)

INVESTMENT STRATEGY



Clear, differentiated and proven

Growth-focused	 Market leaders with strong growth prospects Visionary entrepreneurs and management teams Differentiated business models 				
Sector-focused	 TMT Retail & Consumer Healthcare Business & Financial Services 				
Leveraged investments	Buyouts and growth capital investments				
Control	Majority or lead positions				
Diversified by geography & size	 Mid-market companies in French-speaking European countries (France, Benelux, Switzerland) Larger companies in Europe, North America and key emerging markets (China, India and Brazil) 				

APAX'S COMPETITIVE ADVANTAGES



Shared by Apax Partners France and Apax Partners LLP

Sector expertise

Clear differentiating factor to identify the best investment opportunities, win deals and create value

Value creation

Hands-on involvement by Apax teams to create value through internationalisation, consolidation and digital transformation

Responsible investments

Environment, social & governance due diligence and monitoring of each investment

Rigorous processes

For investment, value creation and exit

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2016 HIGHLIGHTS



High portfolio turnover and value creation

NAV growth over 9 months

+4.8% dividend included

(vs +9.8% as of Sept. 2015)

Portfolio average EBITDA growth

over H1 2016

+12.9%*

(vs +6.6% over H1 2015)

Divestments

as of 30 Sept. 2016

€ 205m

(vs €55.9 as of Sept. 2015)

Investments & commitments

as of 30 Sept. 2016

€ 95.8m

(vs €91.6m as of Sept. 2015)

Significant build-up transactions

5

Statutory net cash position

at 30 Sept. 2016

€ 91.6m

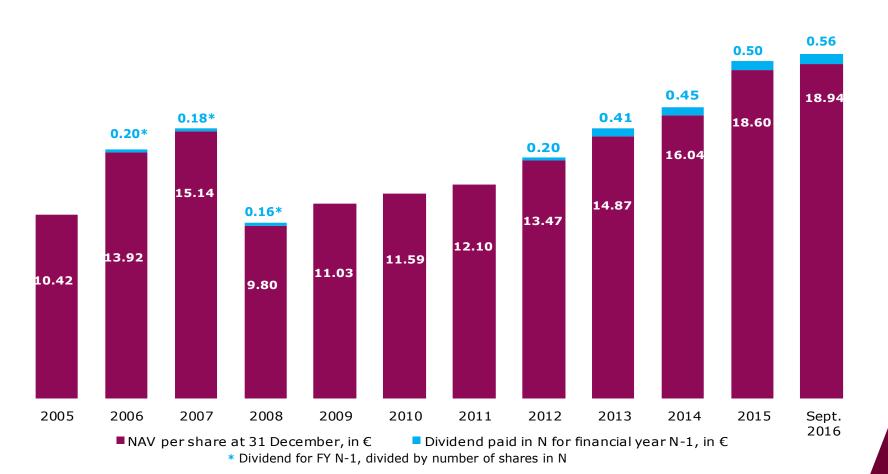
(vs €36.9m at end-2015)

^{* +5.7%} for the Apax VIII LP portfolio (vs +7% in H1 2015)

HISTORICAL NAV GROWTH



Up 4.8% as of 30 Sept. 2016, dividend included

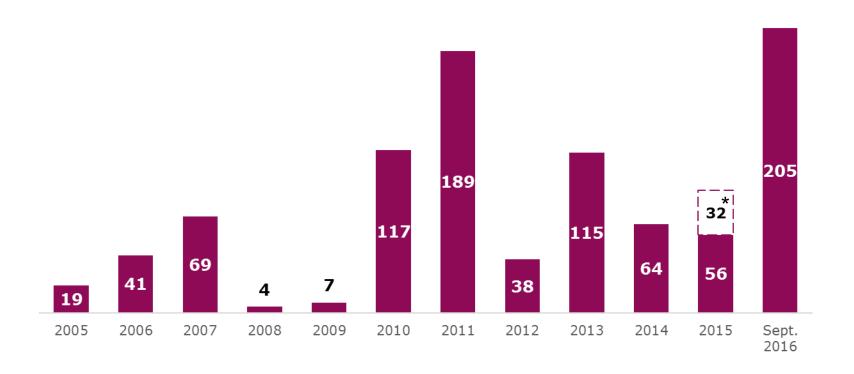


DIVESTMENTS



€205m of proceeds as of 30 September 2016

(in € million)



^{*} Signed transactions (Gfi Informatique and Rhiag)

DIVESTMENTS



€205m of proceeds as of 30 September 2016

Main transactions

- €93.5m from the sale of Altamir's investment in **Infopro Digital**, representing a multiple of almost three times the amount originally invested
- **€39.2m** from the sale of **TEXA**, representing a multiple of nearly twice the amount invested
- **€34.4m** in divestment proceeds as part of the transaction enabling Mannai Corporation to acquire 51% of **Gfi Informatique**'s capital from its current shareholders and the market
- £21.4m from the sale of the remaining shares in Capio, generating an overall multiple of 1.6 times the total amount invested

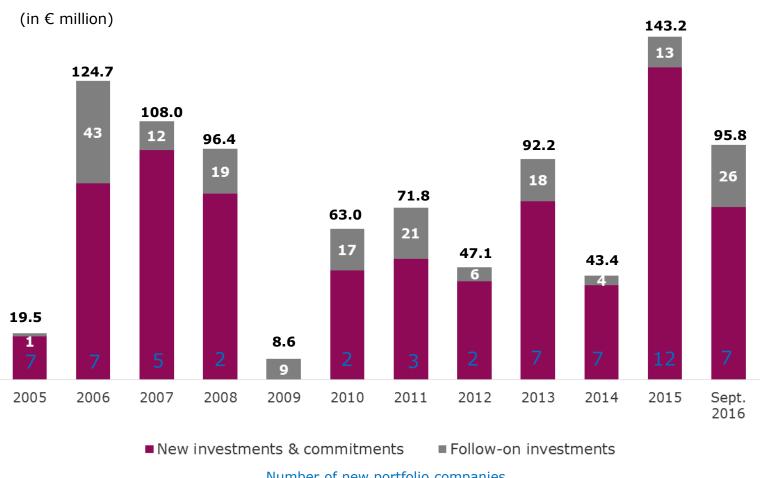
Other

- E8.5m in proceeds and revenue received on preference shares in Maisons du Monde, a former portfolio company, on the occasion of its recent IPO
- €3.5m from the partial sales of GardaWorld and Chola
- €2.3m from the debt refinancing of EVRY and Ideal Protein
- **€1.9m** from the sale of **Rhiag**, representing a multiple of 3.2x the amount invested in 2012
- €0.1m corresponding to Albioma's 2016 dividends distributed in cash and shares

INVESTMENTS AND COMMITMENTS



€95.8m invested and committed as of 30 September 2016



Number of new portfolio companies

INVESTMENTS AND COMMITMENTS



7 new portfolio companies

TMT (3 companies)

Business & Financial Services (1)

InfoVista (€33.6*m)	France	Worldwide provider of network performance software solutions and services	
Sandaya (€25.2*m)	France	Outdoor accommodation group with four- and five- star campsites in France and Spain	
Invent Neurax (€2.9m)	Germany / Spain	Leading generics pharmaceutical group resulting from the merger of Neuraxpharm Arzneimittel in Germany and Invent Farma in Spain	
Dominion Marine Media (€2.7m)	USA	Leading classified marketplace and marketing software provider to recreational marine brokers and dealers worldwide	
Engineering Ingegneria Informatica SpA (€2.6m)	Italy	Milan-listed IT services company	
JV with Becton Dickinson (~€2.5m)	USA	Respiratory solutions business (JV 50.1%-owned by the Apax VIII LP fund)	
Duck Creek Technologies (€2.3m)	USA	Innovative software solutions for the insurance industry (JV with Accenture, 60%-owned by the Apax VIII LP fund)	

Retail & Consumer (1)

Healthcare (2)

^{*}This amount is subject to change, depending on the ultimate size of the Apax France IX fund currently being raised



BUILD-UP TRANSACTIONS

5 portfolio companies significantly increased their size

- Marlink: acquisition of Telemar, creating the world's leading maritime communications, digital solutions and servicing specialist
- **INSEEC Group**: acquisition of the **Laureate** group's French subsidiaries, creating the higher-education leader in France with 20,000 students
- Snacks Developpement: acquisition of English producer of chips and snacks Kolak
- THOM Europe: acquisitions of Italian leading jewellery and watches retail chain Stroili and Oro Vivo's subsidiary in Germany
- InfoVista: acquisition of TEMS, thereby doubling in size to \$200m in revenue

CASH AND COMMITMENTS



As of 30 September 2016

- Statutory net cash position of €91.6m as of 30 September 2016 (compared to €36.9m as of 31 December 2015)
- Undrawn overdraft lines totalling €47m
- Outstanding commitments of up to €472m as of 30 September 2016, to be invested over the next 3-4 years:
 - €296m to the Apax France IX fund (c.€70m already invested in Marlink, InfoVista and Sandaya)
 - €138m to the Apax IX LP fund (€2.7m already invested in Dominion Marine Media)
 - €5m directly to Marlink as a co-investment
 - €33m in residual commitments to Apax France VII, Apax France VIII and Apax VIII LP



EVENTS POST 30 SEPTEMBER 2016

- The investment in Vyaire Medical (JV with US group Becton Dickinson) was finalised, which brings the number of portfolio companies to 42
- The Apax IX LP fund is going to acquire remaining stake in European medical diagnostics leader Unilabs
 - Unilabs represented 4.3% of Altamir's portfolio fair value at 30 June 2016
 - Altamir's new investment in Unilabs via the Apax IX LP fund will be a much smaller one
- Continuous build-up activity
 - Altran: acquisitions of Swell (Czech Republic), Benteler Engineering (Germany) and Pricol Technologies (India)
 - Gfi Informatique: acquisitions of Metaware (France) and Roff (Portugal)

AGENDA

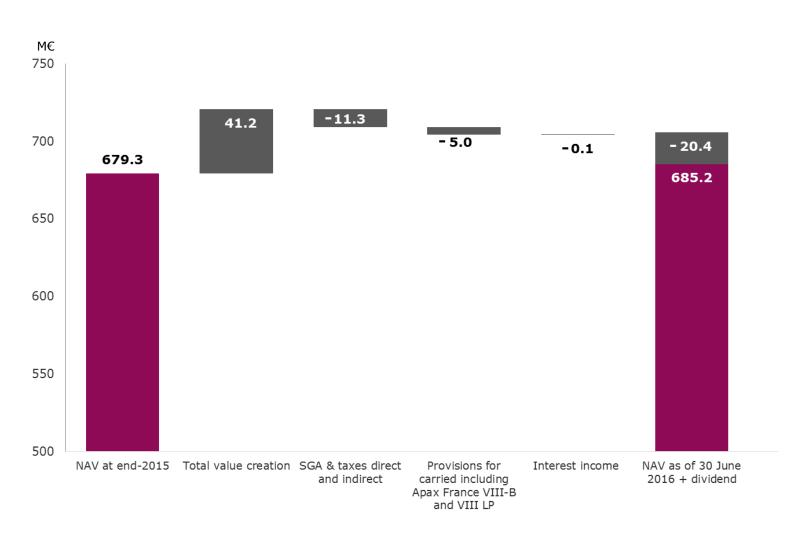


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H1 2016 NAV BRIDGE

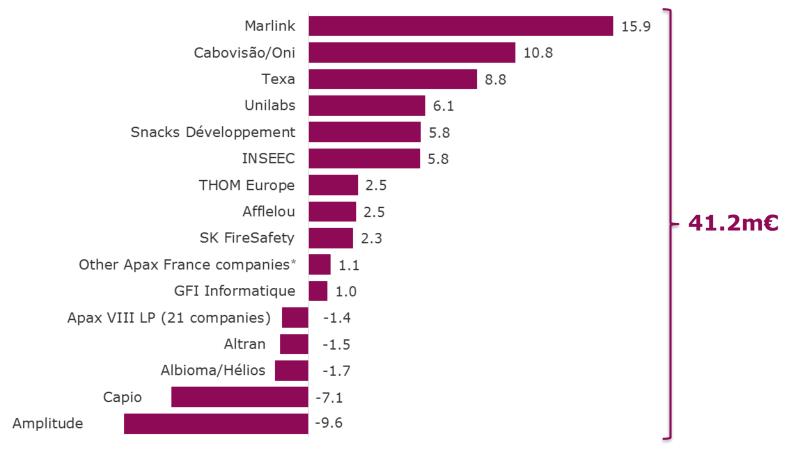


+€5.9m (after dividend payment)



VALUE CREATION BY COMPANY H1 2016





■ Value creation in H1 2016, in m€

^{*} Maisons du Monde, Royer.

PORTFOLIO PERFORMANCE



High-growth companies

Year-over-year Ebitda growth, in %

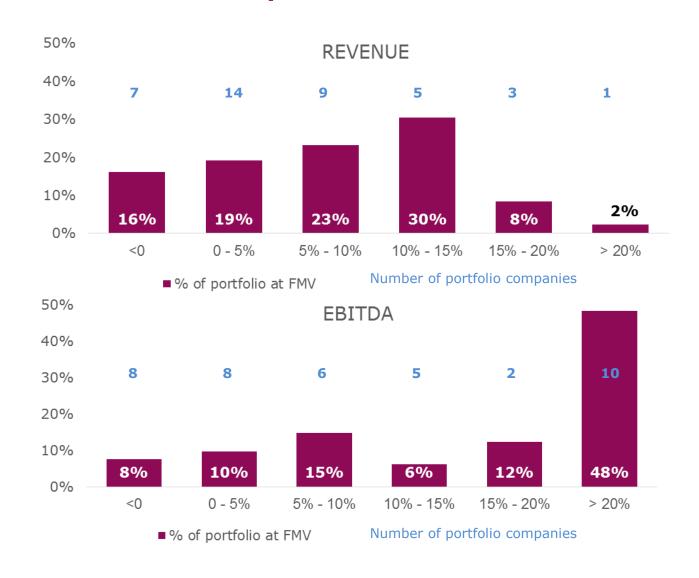


- CAC 40 companies excluding financials; sample of 34 companies
- Apax Partners France portfolio; sample of 18 companies accounting for 91% of Altamir total portfolio value as of 30/06/2016 (average LTM EBITDA 30/06/2016 growth for the 21 companies (excluding Rhiag) held via Apax VIII LP was 5.7% compared to LTM EBITDA of June 2015)

OVERALL PORTFOLIO PERFORMANCE



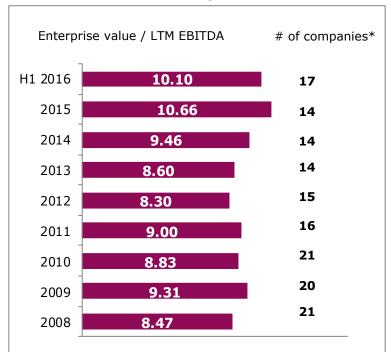
Portfolio of 39 companies as of 30 June 2016



PORTFOLIO VALUATION AND DEBT MULTIPLES

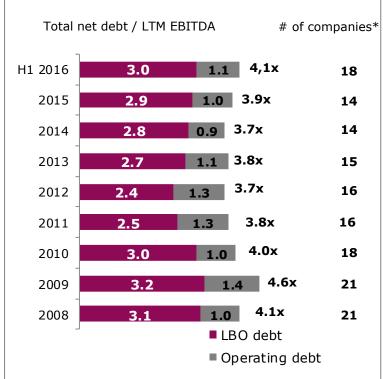


Valuation multiples at end of period



Average multiples weighted by each company's contribution to NAV

Debt multiples at end of period



Repayment schedule:

- Amortizing debt (tranche A): 4,9% of LBO debt
- Debt maturing within 3 years: : 19,9% of LBO debt

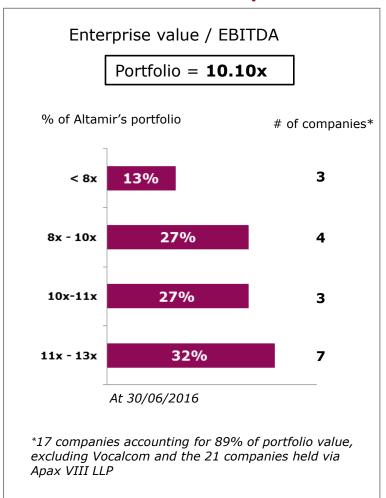
^{* 17} companies accounting for 89% of portfolio value, excluding Vocalcom and the 21 companies held via Apax VIII LLP which have an average valuation multiple of 11.6x LTM EBITDA (vs 11.9x in 12/15)

^{* 18} companies accounting for 91% of portfolio value, excluding the 21 companies held via Apax VIII LP which have an average debt multiple of 5.1x LTM EBITDA

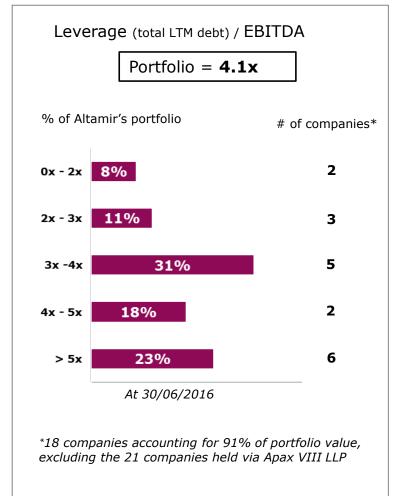
PORTFOLIO VALUATION AND DEBT MULTIPLES



Valuation multiples



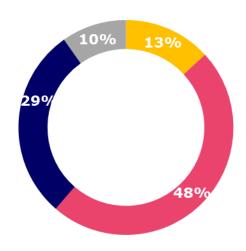
Debt multiples



PORTFOLIO VALUATION



Most of the portfolio is valued with comparable multiples



Portfolio at fair value as of 30/06/2016

Shares valued at fair value, with an adjustment of up to 30% or at the negotiated transaction price

Shares valued at the share price of the portfolio company or the listed operating company

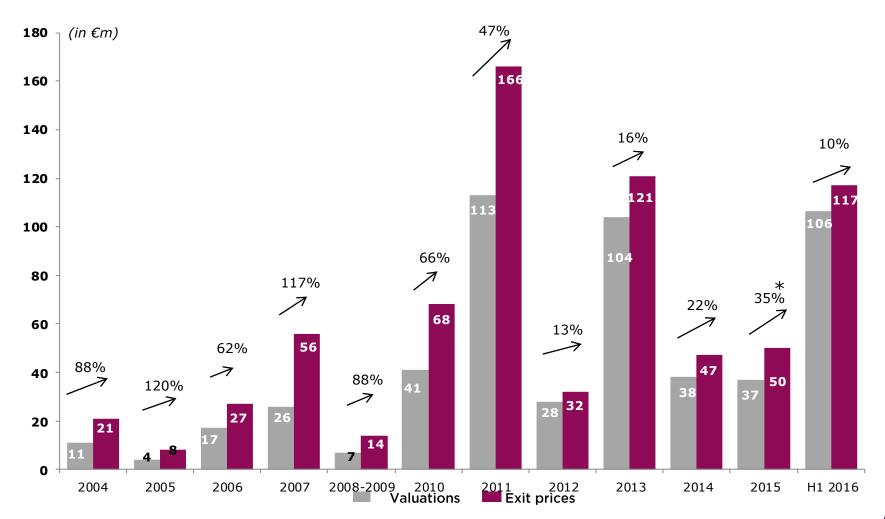
Shares valued at cost

Other

CONSERVATIVE VALUATION POLICY



Historical Uplift (difference between exit price and the latest valuation in our accounts prior to the exit agreement)



AGENDA

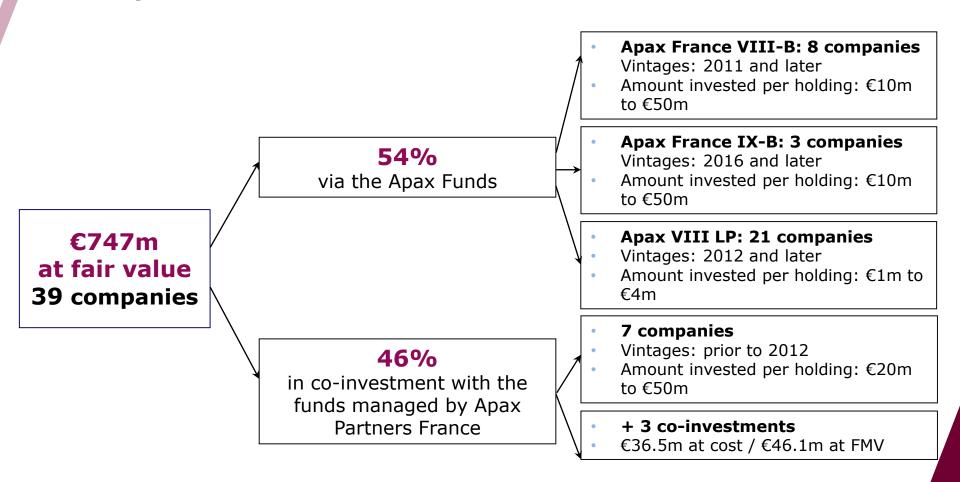


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A QUALITY PORTFOLIO



Direct investments still represent 46% of Altamir's portfolio fair value as of 30 June 2016



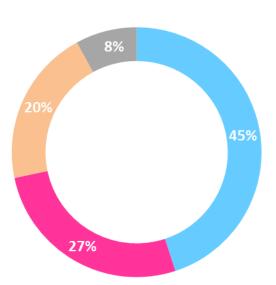
PORTFOLIO COMPOSITION



A well-diversified portfolio

By sector

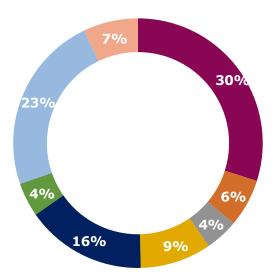
% of portfolio at fair value as of 30/06/2016



- **TMT**
- **Business & Financial** Services
- **Retail & Consumer**
- Healthcare

By vintage

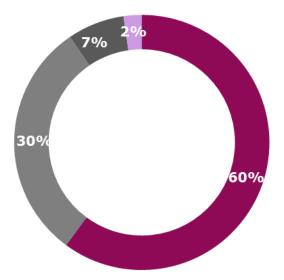
% of portfolio at fair value as of 30/06/2016



- 2009 and earlier (7 companies)
- 2010 (1)
- 2011 (2)
- 2012 (3)
- 2013 (7)
- 2014 (5)
- 2015 (11)
- 2016 (3)

By geography

% of portfolio company revenues at 30/06/2016, weighted by each company's contribution to NAV



- **Europe**
- **USA/North America**
- **Emerging markets / Other**

THE 13 LARGEST INVESTMENTS



81% of the portfolio at fair value

As of 30/06/2016	Residual cost in €m	Fair value in €m	% of portfolio at fair value
Altran* (Altrafin Participations)	43.0	86.8	11.6%
Marlink	50.1	65.9	8.8%
INSEEC Group	32.3	56.8	7.6%
Albioma* (Financière Hélios)	59.0	51.1	6.8%
Gfi Informatique* (Itefin Part., Infofin Part.)	39.8	50.9	6.8%
Snacks Développement	31.8	46.4	6.2%
THOM Europe	29.8	46.0	6.2%
TEXA	20.4	39.4	5.3%
Melita	34.2	34.2	4.6%
InfoVista	33.6	33.6	4.5%
Unilabs	22.5	31.9	4.3%
Cabovisão / Oni	20.6	31.3	4.2%
SK FireSafety Group	31.5	28.2	3.8%
Total 13 largest investments	448.5	602.5	80.6%

^{*} Listed companies

PORTFOLIO COMPANIES

A

Value creation drivers in H1 2016



PORTFOLIO COMPANY SNAPSHOTS TMT



World leader in innovation consulting

- Continued growth in key countries (France, Italy, Spain and USA)
- A restructuring plan is currently underway in Germany
- New Chairman & CEO Dominique Cerutti started implementing its ambitious "Altran 2020. Ignition" strategic plan.
- Active acquisition strategy in promising activities, especially in the USA: Synapse (June 2016), Lohika (July 2016)
- H1 2016 revenue: €1,057.6m , up 10.8% (+7.9% organically) vs H1 2015
- > H1 2016 EBIT: €92m (8.7% margin), up 27.6%
- ➤ Share price: -3% in H1 2016, +14% in full year 2016

Major IT services company in France and Southern Europe

- Strong organic growth in H1 2016
- Increased contribution of software services to overall revenue
- Continuous build-up activity with the acquisition of IMPAQ
- Good traction in the outsourcing activity
- Manai's transaction fully executed
- H1 2016 revenue: €502m, up 14.9% (+12.2% organic growth)
- > H1 2016 EBIT: €23.9m (4.8% margin), up 15%
- > Share price: +3.5% in H1 2016, -2% in full year 2016



altran

PORTFOLIO COMPANY SNAPSHOTS TMT





World leader in commercial satellite communication services

- Former sales and marketing division of Vizada (which also included military activities), a company previously held by the Apax funds and sold to Airbus.
- > 2015 revenue : \$362m
- > 2015 EBITDA: \$52m
- H1 2016 revenue: down 3% vs H1 2015
 H1 2016 EBITDA: up 20%+ vs H1 2015

Leading converged telecommunications operator in Malta



- Offers quadruple-play services (pay TV, high-speed internet, fixed-line and mobile telephony) and operates its own convergent network covering all of Malta, with a state-of-the-art infrastructure and datacenter.
- Very strong market position because of its technological edge: it is the only operator offering more than 60Mbps (112,000 subscribers and 70% of Maltese households passed).
- > 2015 revenue: €62m
- > H1 2016 revenue: +8% YoY
- > H1 2016 EBITDA: +8% YoY (50% margin)

PORTFOLIO COMPANY SNAPSHOTS **TMT**





Leading global provider of network performance software solutions and services

- Paris-based company with worldwide presence
- Offers software services to more than 1,200 customers in 120 countries.
- Benefits from its relatively acyclical and high-margin business sector
- 2015 revenue: \$110m

One of the leading telecoms operators in Portugal offering services dedicated to corporate customers

Cabovisão

- Portugal's second-largest cable operator, with more than 187,000 subscribers as of 15 December 2015. Offers customers pay TV, internet and fixed and mobile telephony services.
- Good progress on full revamp of Executive Committee
- Successful launch of mobile services in both B2C and B2B

Oni

- Fourth-largest B2B network operator in Portugal, offering communications and IT solutions for 1,500 companies of all sizes
- Combined 2015 revenue: €143m





ALBIOMA

PORTFOLIO COMPANY SNAPSHOTS



Business & Financial Services

French electricity producer with a unique capability in renewable energy

FRANCE

- Sound performance from thermal biomass business in France
- Construction of the Galion 2 plant in Martinique is continuing (plant commissioning scheduled for the summer of 2017)
- Stable performance at its photovoltaic power plants. Three new projects awarded for plants with integrated storage

BRAZIL

- A good H1 2016 for the two installations currently in operation in Brazil
- Signing of a third project
- ➤ H1 2016 revenue : €177.1m, up 8% vs H1 2015
- H1 2016 EBITDA: €65.4m, up 30% vs H1 2015
- ➤ Share price: -7% in H1 2016, +11% in full year 2016



PORTFOLIO COMPANY SNAPSHOTS



Business & Financial Services





- Excellent performance in FY2016 driven by strong recruitment of new students
- Acquisition of Laureate subsidiaries in France on 20 July 2016, adding €17m EBITDA and 7,500 students and creating the undisputed higher-education leader in France with 20,000 students and €37m EBITDA.
- > FY 2015/16 revenue (FYE June 2016) : up 10%
- > FY 2015/16 EBIDTA (FYE June 2016) : up 15+%

Leading fire safety specialist in Northern Europe



- Despite unfavourable market conditions for the oil & gas division, the company returned to both top-line and EBITDA growth in H1 2016
- > FY 2015/16 revenue (FYE June 2016) : up 10%
- > FY 2015/16 EBITDA (FYE June 2016) : up 20+%



French leader in loss adjustment for insurance companies and in real-estate diagnostics

TEXA was sold to NAXICAP Partners in Q3 2016

PORTFOLIO COMPANY SNAPSHOTS



Retail & Consumer



Leading jewellery retailer in Europe (Histoire d'Or, Marc Orian & TrésOr stores)

- Sales increased at constant scope (+1.3%) over the semester
- 32 new stores were opened (LTM basis)
- E-commerce sales picked up speed (web site launched in April 2013).
- H1 2015/16 revenue (FYE 30 Sept.): up 4% vs H1 2014/15
- > H1 2015/16 EBITDA: up 6%

Leading French producer of private-label savoury snacks



- Started fulfilling two major international stackable-snacks contracts for the Spanish and Benelux markets
- A fifth stackable-snacks production line, aimed at increasing production capacity, started operations in July 2016.
- Active search for acquisition targets in Europe
- Revenue over the first five months of FY 2016 (Feb-June): up 7%

PORTFOLIO COMPANY SNAPSHOTS



Healthcare



Leading European diagnostic lab network

- Strong volume growth, particularly in Switzerland and the Imaging business
- Successful cost containment programme
- Focus on volume growth and cost savings to provide quality-driven diagnostics at a competitive price.
- Jan-March 2016 revenue : up 3% organically
- > Jan-March 2016 EBITDA: up 11%

AGENDA



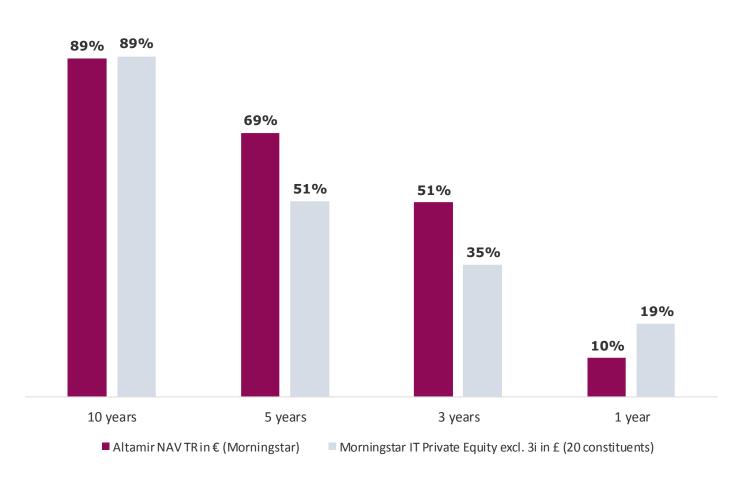
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NAV TR PERFORMANCE



Altamir outperforms its benchmark index, except on last 12 months (Morningstar index boosted by currency effect following the Brexit)

NAV Total Return as of 30 June 2016 over 1, 3, 5 and 10 years (Source: Morningstar index and estimated NAV TR for Altamir as of 25 August 2016)



LOW INTRINSIC RISK PROFILE



Prudent financial strategy

- No leverage at Altamir's level
- No over-commitment
- No currency risks on Funds investments

Conservative valuation policy

- Up to 30% downward adjustment applied on unlisted investments
- Exit prices always higher than last valuations (see historical uplift graph)

Diversified and healthy portfolio

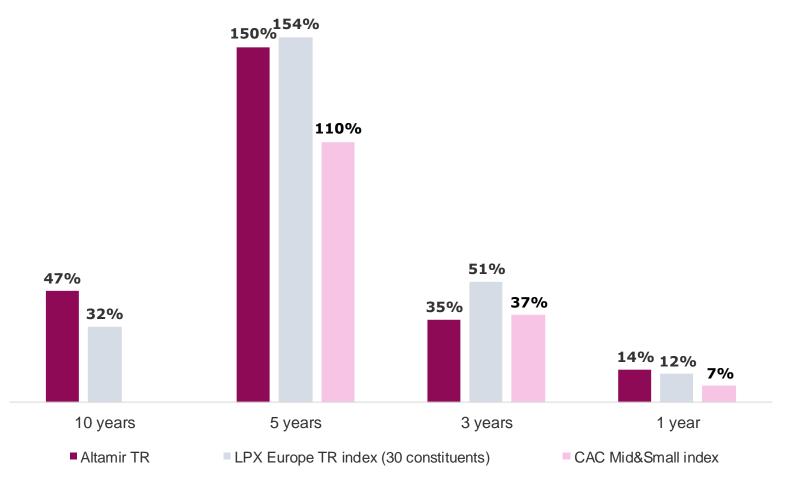
- Diversified by sector, geography and maturity
- Reasonable leverage in the portfolio

TOTAL SHAREHOLDER RETURN



Altamir outperforms its benchmark indices except over 3 years

Total shareholder return as of 31 December 2016 over 1, 3, 5 and 10 years (Sources: LPX and Morningstar for Altamir TR)



NB: CAC Mid&Small Index data not available before 2011 (year of creation of the index)

DIVIDEND POLICY



2-3% of NAV on annual basis

Sustainability: NAV is always positive

Visibility: NAV is published on a quarterly basis; analysts can update it on an on-going basis with the availability of new information

Growth: the objective pursued by the Manager is NAV growth; barring a cash crunch, the dividend should grow at the same pace as NAV

Pay-out of €0.56 per share in 2016 => 5.2% dividend yield

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2016 OBJECTIVES



Achievements as of 30 September 2016

2016 Objectives

Achievements

Investments

- 5-6 new investments
- Totalling ~€80m

 7 new investments & commitments totalling €95.8m

Divestments

• €120m+

€205m

Value creation

Average EBITDA growth of 7%

12.9% for Apax France portfolio companies over H1 2016 (5.7% for Apax VIII LP companies)

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CONCLUSION



Why invest?

Growth stock

Double digit NAV growth (dividend included)

Attractive yield

> 4-5% per year

Low intrinsic risk

Portfolio diversified by sector, geography and maturity

Attractive entry point

Large discount to NAV



APPENDICES





(in € miilion)	2015	June 2016
Changes in fair value of the portfolio	123.4	15.1
Valuation differences on divestments during the period	15.0	25.9
Other portfolio income	18.5	0.2
Income from portfolio investments	157.0	41.2
Purchases and other external expenses	(18.4)	(8.8)
Gross operating income	138.2	29.9
Net operating income	110.6	24.9
Net income attributable to ordinary shareholders	111.8	25.0
Earnings per ordinary share (in euros)	3.06	0.68

CONSOLIDATED BALANCE SHEET (IFRS)

(in € million)	31 December 2015	30 June 2016
TOTAL NON-CURRENT ASSETS	697.4	747.8
of which portfolio investments	686.5	747.5
TOTAL CURRENT ASSETS	47.1	63.2
TOTAL ASSETS	744.5	811.0
TOTAL SHAREHOLDERS' EQUITY	679.3	685.2
of which net income for the period	111.8	25.0
Amount due to the General Partner and class B shareholders	39.2	32.8
Liabilities and provisions	26.1	93.0
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	744.5	811.0
NAV per share (in euros)	18.60	18.77

CASHFLOW (STATUTORY STATEMENTS)

(In € million)	2013	2014	2015	June 2016
Operating expenses	-10.9	-10.5	-10.9	-4.9
Taxes	-0.8	-0.7	-0.9	-0.8
Net financial income	1.6	1.4	2.9	0.3
Change in operating provisions				
Change in working capital	0.7	-0.2	1.4	-0.4
Cashflow from operating activities	-9.3	-10.0	-7.5	-5.8
Gross investments	-98.8	-39.9	-46.8	-96
Net resources (exits)	112.5	63.8	53.8	147.1
Cashflow from investing activities	13.7	23.9	7	51.1
Dividends paid ADP	-10	-7.9	-11.1	-5.8
Dividends paid AO	-15	-16.3	-18.2	-20.4
Capital increase				
Change in debt				
Cashflow from financing activities	-25	-24.2	-29.3	-26.2
CASHFLOW	-20.7	-10.3	-29.9	19.1
CASH BEGINNING OF PERIOD	97.8	77.1	66.8	36.9
CASH END OF PERIOD	77.1	66.8	36.9	56

STOCK MARKET DATA



Number of shares 36,512,301

Market capitalisation €470m at 3/1/2017

Stock market Euronext Paris (compartment B)

Ticker

LTA

ISIN Code FR0000053837

Primary indices
 MSCI Small Cap Index

CAC All-Tradable, CAC Mid & Small, CAC Small LPX Europe, LPX 50, LPX Direct, LPX Composite

PEA Eligibility Eligible

FINANCIAL COMMUNICATION



- Agenda
 - 8 March 2017 (post-trading): 2016 results and NAV at 31 December 2016
 - 28 April 2017: Annual Shareholders' Meeting

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For further information, please visit www.altamir.fr



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