

7 May 2015

Strong growth in FY 2014-15: +13%
Over one billion Diam closures sold
Seguin Moreau is the world's leading wine Barrel brand
Integration of Vivelys is a success

In € million	2013-14	2014-15	Change	Like-for-like change
4th quarter	40.5	43.6	+7.6%	+3.5%
o/w Closures	27.7	29.0	+4.7%	+4.3%
o/w Barrels	12.8	14.6	+13.8%	+1.6%
12 months	151.0	170.6	+13.0%	+10.8%
o/w Closures	93.4	102.3	+9.4%	+10.0%
o/w Barrels	57.5	68.4	+18.7%	+12.1%

*At constant scope and exchange rates

After a persistently strong fourth-quarter performance despite a high basis for comparison, Oeneo Group's annual growth rate amounted to an outstanding 13.0% for financial year 2014-2015 against what was a globally stable market backdrop.

The Closures division's new record over 12 months reflects a growing number of new clients around the world, with the Barrel's division also notching up an exceptional year of double-digit growth.

The strong dynamic of the Group's 2 divisions will enable Oeneo to continue improving its bottom-line profitability.

Closures: 1 billion DIAM closures sold

At 1.0 billion units, Diam closure sales reached a new all-time high in 2014-2015, increasing by close to 14% year-on-year. The Diam range continues to enjoy growing success, enabling Oeneo to win over new clients around the world and develop its business activities with customers secured in previous years. The Group's product mix also continues to improve thanks to new market share in wines with a very high added value.

With production capacity close to saturation over the year, the new Diam factory in Céret (66), which is on track to be commissioned before the end of June 2015, will enable the Group to increase its annual output to 1.7 billion Diam closures to meet growing demand over the coming years.

OENEO SA

French limited company with a capital of 60,298,682 euros
 Head Office: 123 avenue des Champs Elysées - 75008 PARIS

At present, the Diam range accounts for close to 85% of the division's annual turnover, while sales volumes for other technological closures remain virtually stable. All told, the Closures division passed the symbolic billion-unit mark, with the sale of nearly 1.3 billion closures over the full year cementing the Group's position as the world's second largest producer of cork-based closures.

Barrels: an exceptional year and an even broader offer

2014-2015 was a very good vintage for Oeneo's Barrels division which posted organic growth of 12% for the period.

The Group continued to secure new market share, notably in exports, enabling Seguin Moreau to widen the gap even further on its position as world leader in barrel sales. This commercial success comes in recognition of the Group's proactive strategy for innovation and new market share, particularly in France, Europe and North America.

Wooden products for the wine industry once again delivered double-digit growth on the back of persistently buoyant client demand.

Lastly, the period was also marked by the acquisition of Vivelys, which specializes in consulting services for the wine industry and in technological solutions (such as yeasts or micro-oxygenation) to optimize the aging and resulting quality of wines. Vivelys accounted for €3.3 million of Group turnover in 2014-15.

Today, Oeneo Group continues to strengthen its offer across the entire value chain for aging wines that includes unique and high-end solutions for wine producers around the world.

Next publication:
Oeneo Group will publish its 2014-15 results on 8 June 2015 after the markets have closed.

About Oeneo Group

Oeneo Group is a major wine industry player. It has a global presence and specializes in two complementary businesses:

- Closures, involving the manufacture and sale of high value-added technological closures, including the DIAM closure, an innovation with no equivalent on the market;
- Barrels, providing high-end solutions for aging wines and spirits for leading market players and developing innovative solutions for the wine industry with Vivelys (R&D, consulting, systems).

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