

7 May 2014

Strong growth in 2013-14: +13%
Record sales for Closures
Sound performance by Barrels

In € million	2012-13	2013-14	Change	Like-for-like change*
4th quarter	37.1	40.5	+9.3%	+10.6%
o/w Closures	23.9	27.7	+15.8%	+17.1%
o/w Barrels	13.1	12.8	-2.5%	-1.4%
12 months	134.7	151.0	+12.1%	+13.2%
o/w Closures	79.4	93.4	+17.7%	+18.5%
o/w Barrels	55.3	57.5	+4.2%	+5.5%

*At constant exchange rates

Oeneo's solid performance in the final quarter of 2013-14 saw the Group finish the year on a high with an outstanding annual growth rate of 13.2%.

The Closures division's growing market share around the world set a new record in annual sales, while the Barrels division enjoyed a return to growth over the period as a whole, despite a slight dip in the fourth quarter.

This dynamic activity will enable Oeneo to continue improving its economic performance and investing in new capacity.

Closures: New record annual sales for DIAM closures

Diam closures sales reached a new all-time high in 2013-14, with volumes up 25% on the previous year. Close to 900 million units were sold over the period, including 276 million in the fourth quarter alone. With orders continuing to flow in from across the globe and a particularly high success rate in the United States and Europe, the Diam range now accounts for over 80% of division turnover.

As such, current volumes for Diam closures more than justify Oeneo's decision to extend its production capacities with the future Diamant plant in Céret which is scheduled to be commissioned in mid-2015.

All told, the Closures division passed anew symbolic mark with over 1.1 billion closures sold over the full year.

OENEO SA

French limited company with an authorised share capital of EUR 60,238,622
Head Office: 123 avenue des Champs Elysées - 75008 PARIS

Barrels: Growth and improved operational performance

Oeneo's Barrels division enjoyed good growth in 2013-14, with turnover increasing 5.5% like-for-like despite a less dynamic end to the wine year in Australia and South America linked to late and low harvest volumes.

This growth stems from a proactive strategy for innovation and new market share, particularly in France, Europe and North America.

Wooden products for the wine industry continued to deliver double-digit growth on the back of persistently buoyant client demand, and the division continued with its plan to improve profitability.

Next publication:

**Oeneo Group will publish its full year 2013-14 results on 5 June 2014
before the markets open.**

About Oeneo Group

Oeneo Group is a major wine industry player. It has a global presence and specializes in two complementary businesses:

- Closures, involving the manufacture and sale of high value-added technological closures, including the DIAM closure, an innovation with no equivalent on the market;
- Barrels, providing high-end solutions for aging wines and spirits for leading market players.

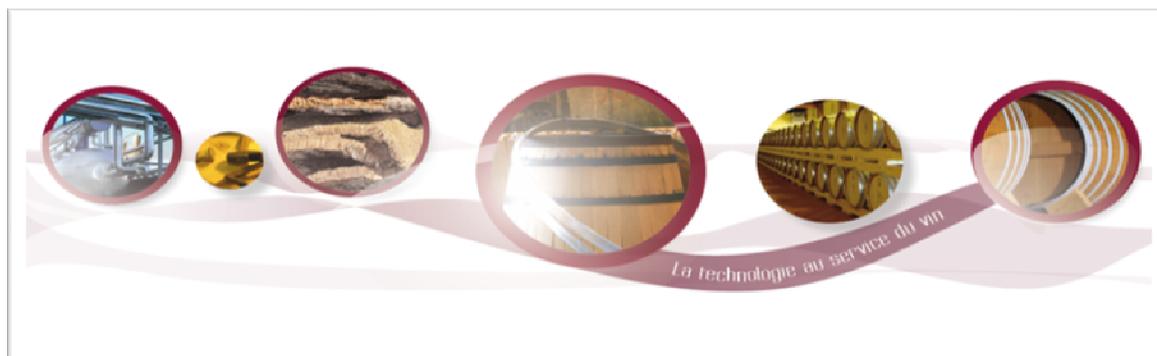
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