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2019 FY Sales



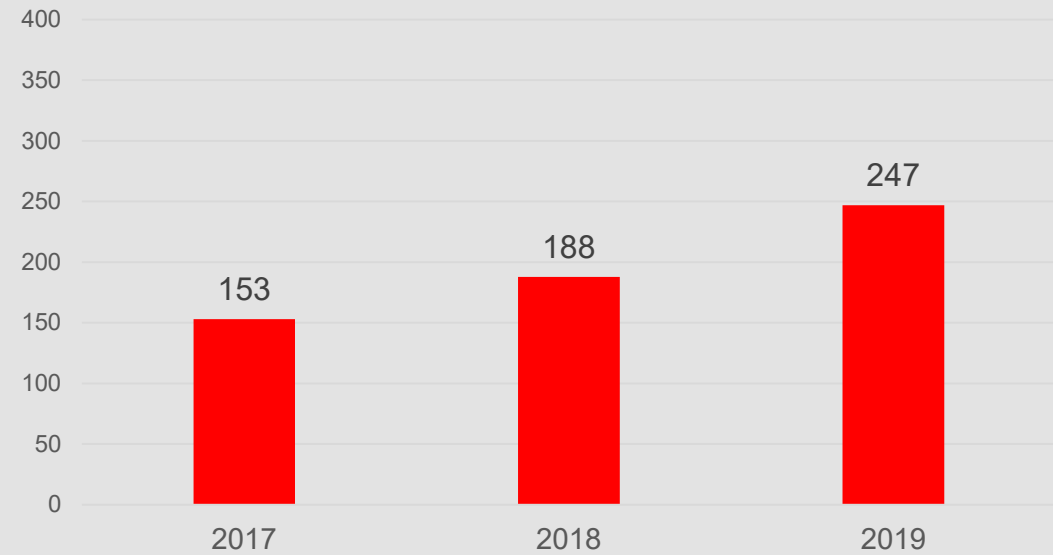
FY 2019 SALES and O.E.

FY19 organic growth

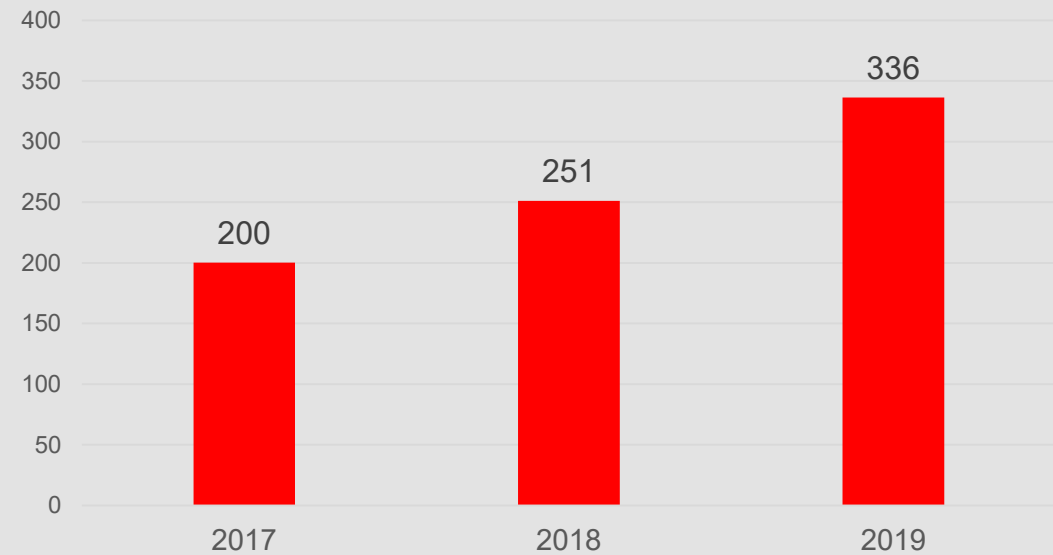
- *Revenue +32%*
- *Order Entry +34%*

*1st major deal signed
in the USA*

Revenue in M€



Order Entries in M€

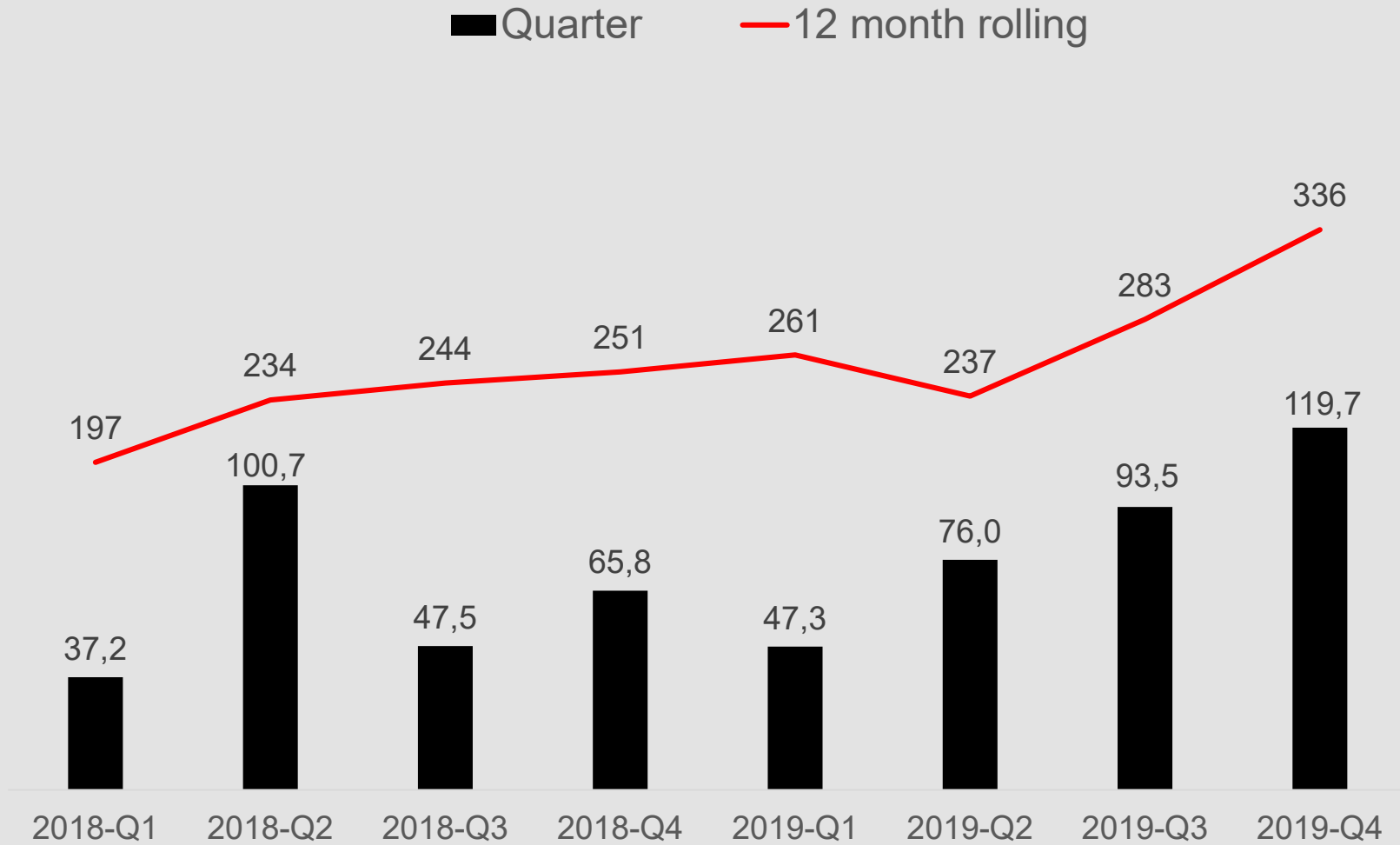


2019 FY SALES

- > 2019 FY Sales at €247.4m (+31.7%) slightly ahead of the guidance of +30%
- > International Sales rose +40.2% to €180.0m, thanks to a strong showing in key strategic markets
- > France saw sales increase by +13.3% to €67.4m. A relatively strong performance in a mature market
- > FY Order Intake stood at € 336.5m, an increase of +34.0% year-on-year. A particularly marked increase in H2 (+88.3%) compared with H2, 2018.

Sales	France	International	Total
Q4 2018	21.6	44.1	65.7
Q4 2019	18.9	57.0	76.0
<i>% change</i>	-12.3%	+29.4%	+15.6%
H2 2018	33.3	73.4	106.7
H2 2019	33.9	92.2	126.1
<i>% change</i>	+1.8%	+25.6%	+18.2%
FY 2018	59.5	128.4	187.9
FY 2019	67.4	180.0	247.4
<i>% change</i>	+13.3%	+40.2%	+31.7%

ORDER ENTRIES (€M)



2020 OUTLOOK

- ② Some delivery delays are anticipated in Q1 2020 due to COVID-19 crisis
- ② For the full-year, growth should continue to accelerate in 2020 to more than +50%, subject to a rapid resolution of the COVID-19 crisis
- ② FY 2020 turnover expected between €370m and €400m
- ② FY 2020 sales outside Europe expected to exceed 25% of total sales (vs. 14% in 2019)

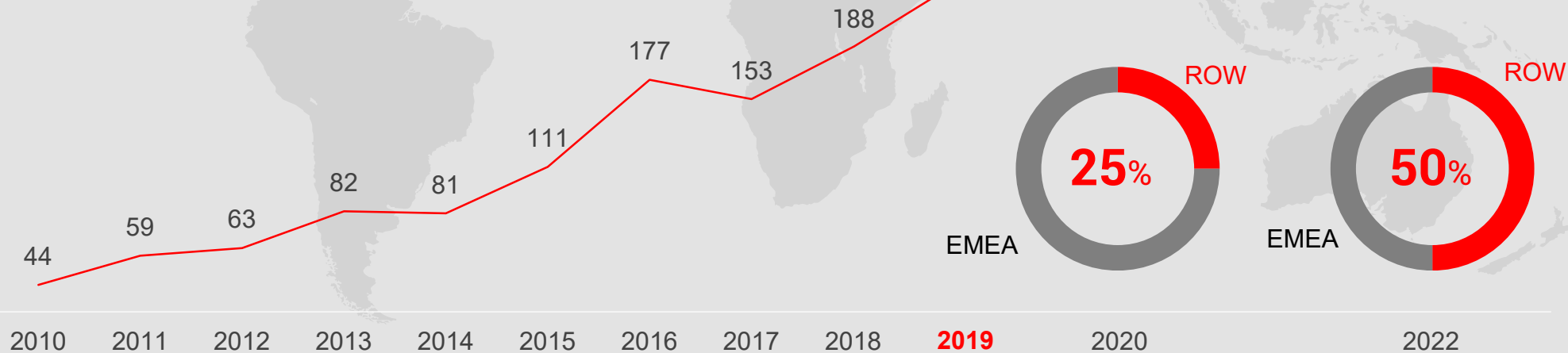


VUSION 2022 GROWTH PLAN

2019 summary

- Revenue growth +31.7%
- Order entries: 336 M€ (accelerating in H2)
- 1st large deal in the US
- Non-Europe #14%

10-year CAGR +21% p.a.



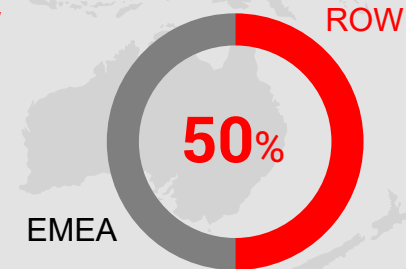
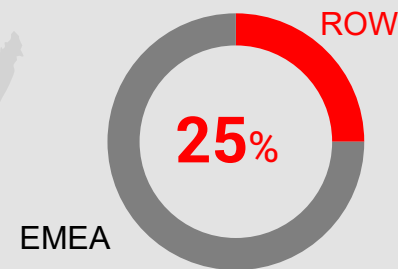
2019
€247m
(+31,7%)

2020
€370-400m

EUROPE +30%
+
TAKE-OFF
AMERICA & ASIA

2022
€800m

GLOBAL
ADOPTION



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THANK YOU

